Warsaw Stock Exchange Group Fact Sheet



Company profile

Warsaw Stock Exchange (GPW) is the largest national stock exchange in the CEE and a fast-growing exchange in Europe. Almost thousand of domestic and foreign issuers' shares and bonds are listed on GPW markets. Above that, Group offer includes trading in derivatives, structured products and distribution of market data. A commodity market, including one of the most liquid electricity market in Europe, plays an important role in GPW Group. Over 25 years of experience, operational reliability and a wide range of products make GPW one of the most recognizable Polish financial institutions worldwide.

Business lines

Financial market - trading in equities, derivatives, fixed-income and other instruments, listing, and information services

Commodity market - trading in electricity, natural gas and property rights in certificates of origin, operation of a register of certificates of origin, clearing, and information services













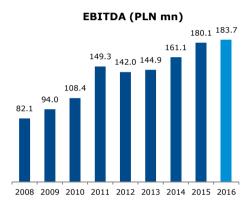




Basic GPW Group financials







Management Board

Marek Dietl President



Michał Cieciórski Vice President



Jacek **Fotek** Vice President



Dariusz Kułakowski **Board Member**



GPW Group

Subsidiaries

TGE (Polish Power **Exchange**) 100%

> Commodity Exchange and

BondSpot

96.98%

Fixed income market

GPW Benchmark

100%

Fixing of rates WIBOR and WIBID

Institute for Analysis and Rating

(in the process of incorporation)

100%

Associates

KDPW Group

Exchange

Facility (MTF

of GPW building

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2015

327,890

199,955

125,193

174,391

26,837

153,310

121,542

180,147

2 89

2 40



GPW Group financial results

Sales revenue

Financial Market

Operating expenses

Operating profit

Earnings per share

Dividend per share³

Net profit

3.2

EBITDA²

Commodity Market

Revenue structure Other: 0.5% of revenue ■ Information 11.7% services - CM ■ Clearing 7.7% Commodity commodities market (CM): 39.0% of revenue ■ COR ■ Trading commodities Information 12.3% services - FM 3.4% Trading Financial market

31.6%

LTM

(FM): 60.5% of

GPW Group financial ratios

		2015	2016	Q1-Q3 2016	Q1-Q3 2017
EBITDA ¹ margin	%	54.9	59.1	59.4	61.7
Operating profit margin	%	46.8	50.8	50.8	53.7
Return on equity (ROE)	%	17.3	18.0	18.0	20.2
Debt to equity ratio	%	34.3	33.1	34.7	34.4

¹ EBITDA = operating profit + depreciation and amortisation; ² Last twelve months ending 30 September 2017

PLN thous.

PLN thous.

PIN thous.

PLN thous.

PLN thous.

PLN thous.

PLN thous.

PLN thous.

PLN

PLN

Dividend policy of the GPW (Warsaw Stock Exchange)4

It is the intention of the GPW Management Board to recommend to the General Meeting a dividend payment according to the profitability and financial capacity of GPW, at a level exceeding 60% of the consolidated net profit of the GPW Group for the financial year attributable to the shareholders of GPW, adjusted for the share of profit of associates. The dividend will be paid annually after the General Meeting approves the financial statements of the Company.

2.15

01 - 03

2016

229,150

133,973

112,419

19,708

98,164

136,226

2 34

116,518

93.936

2016

310,862

184,025

124,927

150,155

25,793

157,890

131,134

183,683

3.12

2 36

01 - 03

2017

259,788

156,974

101,874

116,785

20,759

139,505

116,691

160,264

2.78

2.15

other

Trading

Trading

derivatives

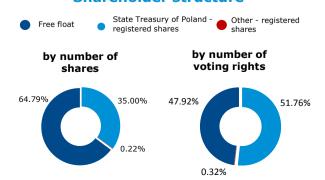
Trading
equities

Dividend per share (PLN) Dividend payout ratio⁶ Dividend yield⁷ 142.3% 45.2% 31.0% 89.9% 80.1% 70.7% 44.5% 6.7% 4.4%

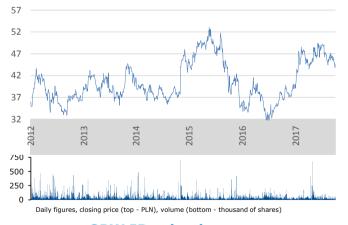
GPW - dividend5

⁵ For the financial year for which a dividend was paid; ⁶ Based on a consolidated profit; ⁷ Based on the

Shareholder structure



GPW shares - share price and trading volume



GPW IR calendar

10-12 October 2017

Erste Group Investor Conference 2017, Stegersbach

30 October 2017

Publication of GPW Group's Consolidated Interim Report for Q3
2017

5-8 December 2017
EME Conference In Prague, Wood's Winter Wonderland

GPW Investor Relations: ir@gpw.pl, +48 (22) 537 72 50

⁴ The GPW dividend policy is available at: http://www.gpw.pl/Dividend_wse