



Warsaw Stock Exchange Group

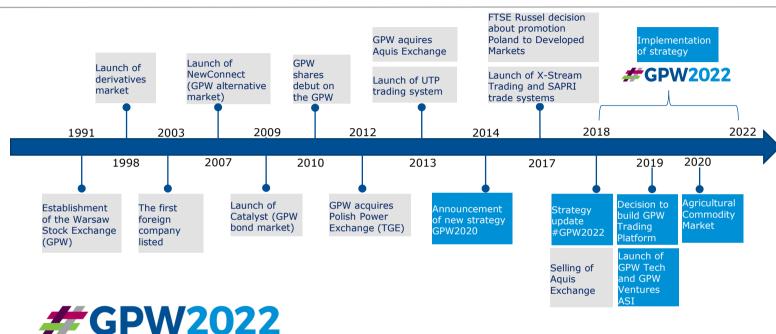
Investor Presentation

December 2021

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II. Business activity in Q3 2021	8
III. Market highlights and opportunities	13
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History of GPW and future progress





The updated development strategy of the GPW Group is based on building shareholder value through the development of existing business lines and new segments at sustained profitability levels combined with risk management discipline. The strategy update focuses on four areas of development of the GPW Group:

- > core business development
- development through diversification and new business areas
- > development of new technological solutions
- sustained attractive dividend policy

Key highlights of GPW





Diversified business profile

Core Exchange related and IT services; Attractive dividend (6.1% DY 2022e).



with WIG ESG index and ESG Guidelines for issuers (May 2021).





One of the EU's most dynamic IPO venues, and CEE IPO hub.

Leading growth sectors include eCommerce and Video Games. Recent main market IPOs include:

• Allegro: EUR 2.1 bn (PLN 9.2 bn)

Huuuge: EUR 372 mn (PLN 1.67 bn)

• PCF Group: EUR 45 mn (PLN 203 mn)

• PEPCO: EUR 825 mn (PLN 3.7 bn)

• Onde: EUR 97 mn (PLN 445 mn)

Operator of Central and Eastern Europe's the largest Equities, Derivatives, Commodities and Agricultural exchange.

GPW accounts for about 95% of equity trading in Polish equities.



Ample growth opportunities:

New products (ETF, structured products etc.), own trading platform, new IT services.



Diversified market participant base:

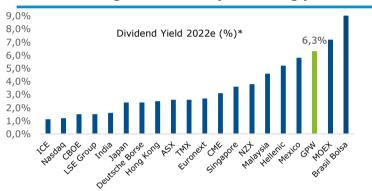
- Local investors (21%)
- International investors (55%)
- Retail investors (24%)



Attractive investement opportunity amongs peers



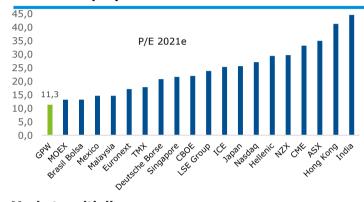
One of the highest dividend yield among peers



EV to EBITDA for 2021e



Price to Equity for 2021e



Market multiplies

	P/E 2021	P/E 2022	EV/EBITDA 2021	EV/EBITDA 2022		Mkt Cap (USD mn)
Median (21 peers)	23.8	21.6	14.7	12.9	2.6%	-
GPW	11.3	12.0	7.2	7.7	6.3%	433
Discount (%)	-53%	-44%	-51%	-40%	+3.7 pp.	-

ESG: Environmental, Social, Governance factors



GPW as a public company:

- We are preparing for ESG reporting
- We are developing long-term ESG actions in line with top international ESG standards, regulations and guidelines, which is what the investors expect

GPW as a trade organiser:

- The new Best Practice (DPSN2021) incorporates ESG factors including climate, sustainability, diversity in the corporate boardroom, equal pay
- ESG Warsaw 2021 held on 20 October brought together companies and investors
- We have completed Phase 1 of the ESG Leaders contest
- We are planning to offer ESG Reporting Handbook training and green bond issuance workshops for companies



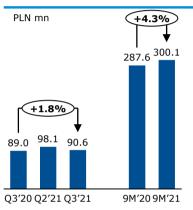


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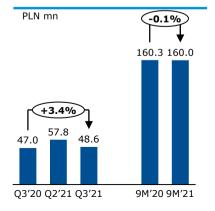
Financial results



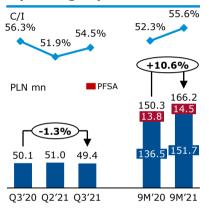
Sales revenue



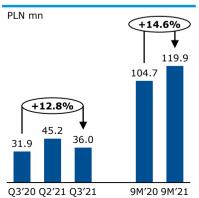
EBITDA



Operating expenses



New profit



Sales revenue

Increase of revenue in Q3'21 by 1.8% YoY to PLN 90.6 mn driven by YoY increase of revenue on the commodity market combined with lower revenue on the financial market.

Operating expenses

Decrease of operating expenses in Q3'21 by 1.3% YoY to PLN 49.4 mn driven by additional provisions against PFSA fee set up in Q3'20 at PLN 3.8 mn vs. PLN 0.3 mn provisions in in Q3'21. PFSA fee in 2020 was PLN 13.8 mn vs. PLN 14.5 mn in 2021.

EBITDA

Increase of EBITDA in Q3'21 by 3.4% YoY to PLN 48.6 mn.

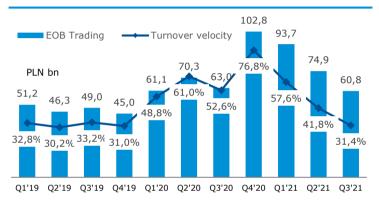
Net profit

Increase of net profit in Q3'21 by 12.8% YoY to PLN 36.0 mn driven by an increase of revenue and a decrease of expenses (including lower financial cost). In addition, higher share of profit of entities measured by the equity method (mainly KDPW).

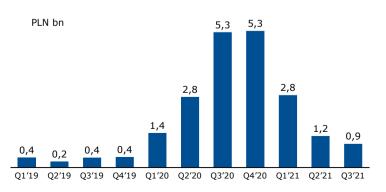
Investor activity on the cash market



Main Market EOB turnover value



NewConnect EOB turnover value

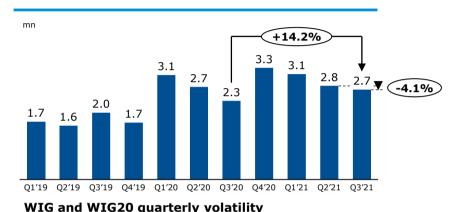


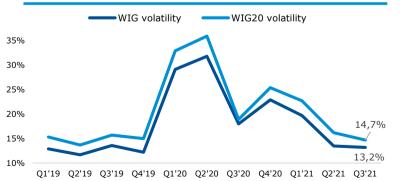
- Main Market EOB turnover value: PLN 60.8 bn in Q3'21 (-3.5% YoY, -18.8% QoQ)
- New Connect EOB turnover value: PLN 0.9 bn in Q3'21 (-82.4% YoY, -24.7% QoQ)
- Structured products turnover: PLN 780.0 mn in Q3'21 (+23.9% YoY, +13.7% QoQ)
- Analytical Coverage Support Programme for 2021-2023 launched in July covers 65 companies (59 on the Main Market and 6 on NewConnect)
- Share of HVP/HVF participants in equity turnover: 14.1% in Q3'21 vs. 10.2% in Q3'20. Nominal increase: PLN 8.5 bn vs. PLN 6.4 bn
- 1,343,429 broker accounts at the end Q3'21
 i.e. +13.9k year to date

Activity on the derivatives market



Derivatives turnover volume



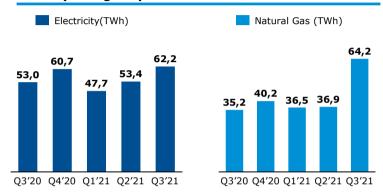


- Derivatives turnover total volume: 2.7 mn instruments in Q3'21 (+14.2% YoY, -4.1% QoQ)
 - ✓ WIG20 futures turnover volume in Q3'21: 1.1 mn futures (-6.1% YoY, -18.8% QoQ)
 - ✓ single-stock futures turnover volume in Q3'21: 0.48 mn futures (-0.4% YoY, -10.3% QoQ)
 - ✓ FX futures turnover volume in Q3′21: 1.0 mn futures (+75.7% YoY, +26.6% QoQ)
- Share of proprietary futures traders participating in HVP/HVF Programmes: 7.3% in Q3'21 vs. 12.9% in Q3'20

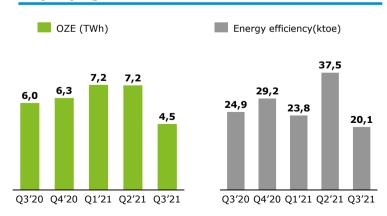
Commodity market turnover in Q3'21



Electricity and gas spot and forward turnover volume



Property rights turnover volume



- Electricity market Total electricity turnover volume in O3'21 was 62.2 TWh (+17.4% YoY, +16.5% OoO).
 - ✓ The spot turnover volume was 9.5 TWh (+12.8% YoY, +10.1% OoO).
 - ✓ The forward turnover volume was 52.7 TWh (+18.2% YoY, +17.8% QoQ).
- **Gas market** Total gas turnover volume in Q3'21 was 64.2 TWh (+82.1% YoY, +74.0% QoQ).
 - ✓ The spot turnover volume was 4.1 TWh (+13.8% YoY, -37.3% QoQ).
 - ✓ The forward turnover volume was 60.1 TWh (+89.8% YoY, +97.7% QoQ).

Property rights market:

- ✓ RSE property rights turnover volume in Q3′21 was 4.5 TWh (-24.2% YoY, -37.0% QoQ)
- ✓ Energy efficiency property rights turnover volume in Q3′21 was 20.1 ktoe (-19.1% YoY, -46.2% QoQ).

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Our market highlights and opportunities

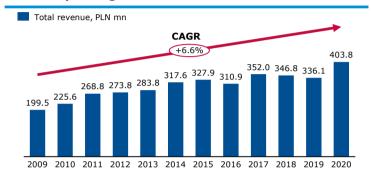


- 1 Solid financial performance and attractive dividend, Strategy #GPW2022
- Diversified revenue structure
- 3 The largest CEE economy and growth leader in EU
- Large and still growing client base
- 5 Potential for further growth in free float and liquidity in financial segment
- 6 Employee Capital Plans (ECP)
- Dynamic commodity segment
- Promotion to Developed Market status (FTSE Russell and STOXX)

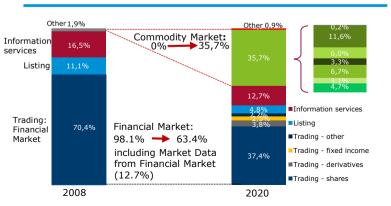
1 Sound financial performance



Solid top-line growth



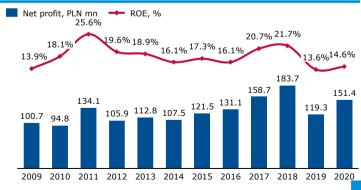
Increasing diversification



High EBITDA margin



Solid profitability



1 Ambitious financial targets

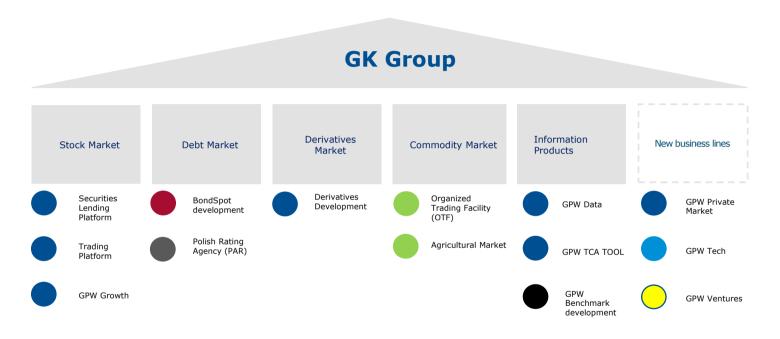


GPW Group financial targets for 2022

Revenue	• PLN 470 mn in 2022
EBITDA	• PLN 250 mn in 2022
ROE	ROE: 19% in 2022 (it may temporarily fall below 19% due to strategy implementation expenditures)
Cost/Income	 C/I under 50% after 2022 (it may temporarily range from 63% to 55% due to strategy implementation expenditures)
Dividend	 dividend payout rate not lower than 60% of consolidated net profit dividend not lower than PLN 2.5 per share from 2020 profit (dividend policy) annual increase in the dividend from the 2020-2022 profits by at least PLN 0.1 per share

1 Strategy update #GPW2022 (strategic initiatives)

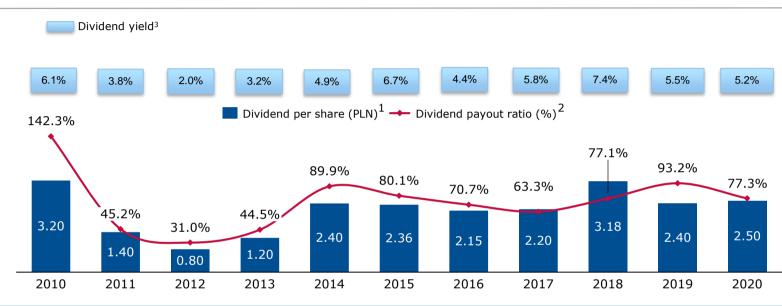






1 Attractive dividend policy





DIVIDEND POLICY:

- ✓ dividend payout rate not lower than 60% of consolidated net profit of GPW Group for the financial year attributable to GPW shareholders, adjusted for the share of profit of associates
- √ dividend PLN 2.5 per share from 2020 profit (proposal of the GPW Management Board);
- √ annual increase in the dividend from the 2020-2022 profits by at least PLN 0.1 per share

¹ By financial year for which dividend was paid

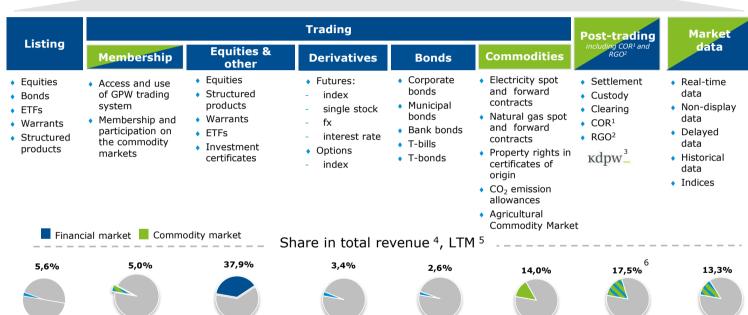
² Based on the consolidated profit attributable to the shareholders of the parent entity and adjusted for the share of profit of associates

³ Based on the share price as at the dividend record date

Wide range of product and services



GPW Group



FM: 1.6% CM: 3.4%

¹ Certificate of Origin Register

² Register of Guarantees of Origin

³ Associate company (33.33%); KDPW Group offers post-trading services on the financial market

⁴ Does not include other revenues, which constitute 0.7% of GPW Group revenues

⁵ Last twelve months ending on 30 September 2021

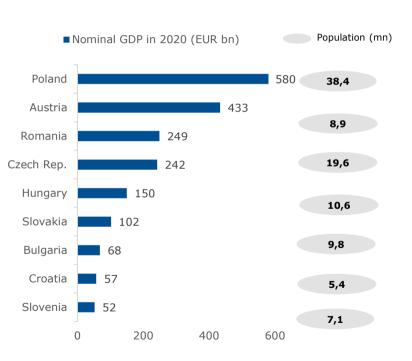
⁶ Does not include the KDPW revenues (associate company; equity method is applied)

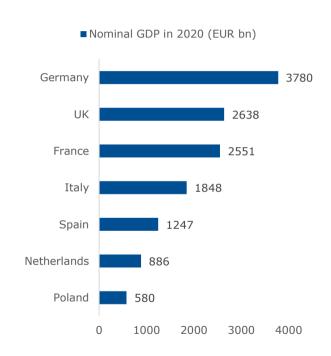
3 Largest economy in the CEE region...



Largest economy in CEE

And 7th largest economy in the EU (including UK)





Source: Eurostat

3 ... a leader of economic growth in EU



Polish economy forecast to bounceback strongly

- Poland's GDP to grow by 4.9% in 2022 according to the PAP Biznes survey (Polish Press Agency Business Unit)
- Inflation +5.7% in 2021 according to the PAP Biznes survey

Market conensus¹

	2021	2022
Inflation CPI (%)	+4,9	+5,7
GDP YoY (%)	+5,1	+4,9
Unemployment rate (%)	5.7	5.3

¹ PAP Biznes survey (Polish Press Agency Business Unit)

Poland's credit ratings







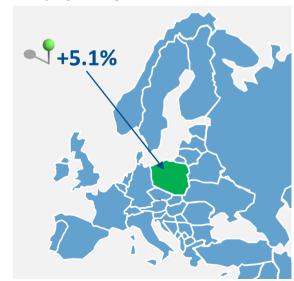






Source: Moody's, Fitch, S&P

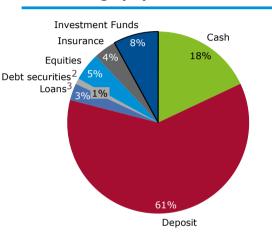
GDP projected growth in 2021



4 Potential for retail investment growth



Poles' savings (%)1



Household assets 1 (PLN bn)



- Most of Poles' savings are located in bank deposits: in view of record-low interest rates, a growth potential for direct and indirect investments on the GPW exists
- Stocks represent only 5% of Poles' savings; however, individual investors are very active on the GPW (turnover share at 25% in 2020)
- GPW initiatives: education, joint initiatives with market participants, promotion of direct and indirect investment on the Exchange, including pension savings
- New flows injected into the Polish capital market by Employee Capital Plans (PPK)

¹ Net of pension entitlements (pension funds and Social Insurance Institution sub-accounts), non-listed shares, other equity interest

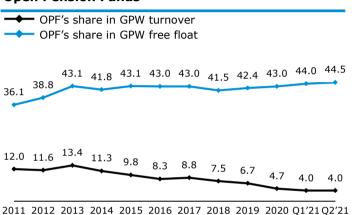
² Short and long-term debt securities, short and long-term loans

³ Listed shares, insurance, investment funds, short and long-term debt securities, short and long-term loans Source: National Bank of Poland (NBP); data as of the end of O4 2020, latest data available

4 Strong domestic institutional investor base

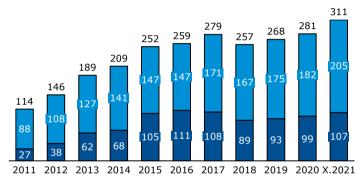






Investment funds in Poland²

- Capital Market funds, assets PLN bn
- Non-public funds, assets PLN bn



- Largest institutional investor pool in the CEE region
- Open Pension Fund (OFE) net assets value amounts to PLN 182,8 bn as of November 2021
- Investment funds enjoy strong confidence of retail investors who increasingly seek more sophisticated savings and investment products

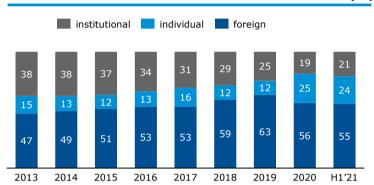
¹PFSA, NBP, GPW

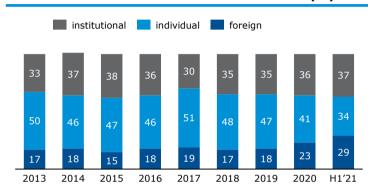
4 Advantageous mix of investors on GPW



Share of investors in trade in shares on the Main Market (%)

Share of investors in trade on the futures market (%)





Origin of foreign investors investing into polish Equities¹



- Foreign investors account for over half of the Main Market equities turnover
- Value of GPW listed shares held by foreign investors accounted for EUR 36 bn (Dec'20)
- Value of GPW listed shares held by foreign investors accounted for 39% of market capitalization of domestic GPW listed shares (Dec'20)
- The individual investor share is considerably higher than in other developed markets and has been one of the main growth factors of the financial markets in 2020
- Share of domestic institutional investors has still potential to grow along with PPK development

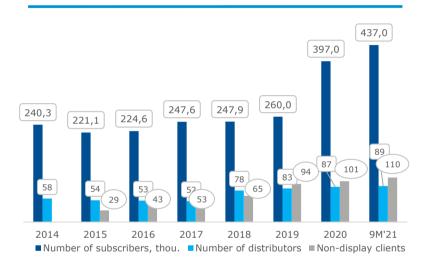
¹ Source: GPW, KDPW

New services: commodity market and nondisplay data



- Offer of state-of-the art innovative services supporting analyses of market data and investing as an important pillar of GPW Group's growth.
- Developing GPW Data:
 - The GPW Data project relies on machine learning and AI.
 - The project introduces electronic reporting standards in Inline eXtensible Business Reporting Language (iXBRL).
 - GPW Data is scheduled for roll-out in H2 2021.

Broad reach thanks to growing numbers of clients



Information services allow GPW to increase its revenue by tapping the potential of the key role of the infrastructure on the capital market.

5 Diversified issuers portfolio



Issuer activity on GPW markets1

Equity market



Main Market

379 domestic companies 47 foreign issuers

Market cap:

PI N 683 hn PIN 621 hn

Equity market for SME



NewConnect

367 domestic companies 4 foreign issuers

Market cap: PLN 20.9 bn

Debt market



Catalyst

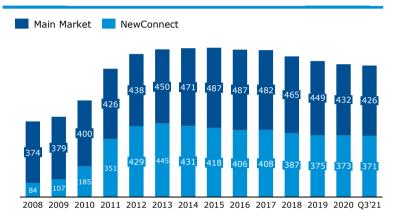
132 issuers (incl. State) 484 listed non-Treasury Issues

Value of non-Treasury issues: PLN 96.6 hn

Acquisition of issuers

- On the radar: family companies, PE funds, CEE companies, state-owned companies and their subsidiaries
- Intensive activities aimed at promoting the stock market as a place to raise capital for development
- Individual meetings with companies previously inactive on the GPW markets

Number of listed companies



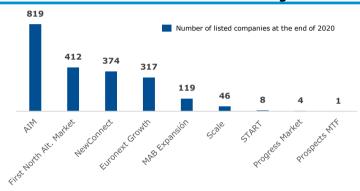
GPW Growth

- Launch of a comprehensive educational program **GPW Growth** oriented to support the development of small and medium enterprises
- Supporting non-public companies in building their value through expansion using external sources of financing, in particular with a strong accent of development through the capital market

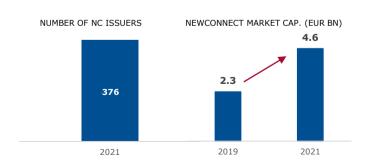
5 Strong position of NewConnect on the European SME scene



NewConnect is third amongst European SME markets in terms of the number of listings



Increasing market capitalisation¹

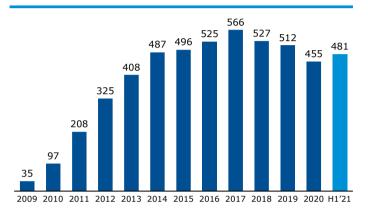


- GPW is constantly working on strengthening the credibility and quality of the market, through for example strengthening supervision
- Since the beginning of NewConnect existence, value of IPOs amounted to around PLN 2.2 bn (EUR 0.48 bn) ¹
- NewConnect is a trampoline to the Main Market, since 2008, **74** ¹ companies have moved to MM it means that over **16.6%** of companies listed there, come from NewConnect

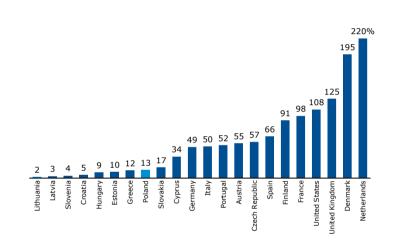
5 Opportunities for further debt market development



Number of non-Treasury issues on Catalyst



Total debt securities by residence of issuer as % of GDP1

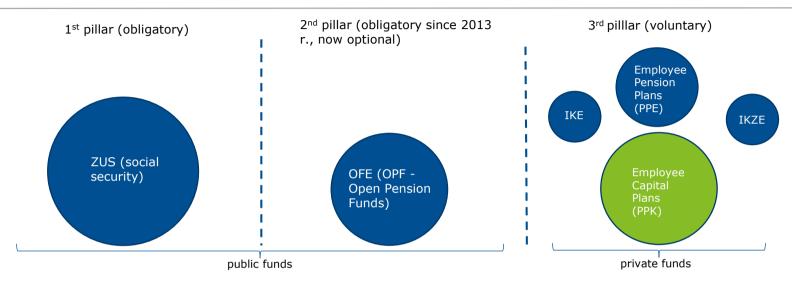


- Segmentation of the corporate debt market architecture
- Active role of the Exchange in attracting new issuers
- Single banking licence: an opportunity to grow bank activity as debt market participants

¹ Source: BIS (non-Treasury bonds as at the end of Q2 2020, latest available data), IMF (GDP in 2020, World Economic Outlook Database)

6 Employee Capital Plans (ECP)





- Employee Capital Plans (ECP)/Pracownicze Plany Kapitałowe (PPK) are a new system of private long-term pension savings, mandatory for employers but optional for employees, based on contributions of employees, employers and the public budget.
- □ PPK scheme are very similar to UK Workplace Pension System
- PPK's impact on GPW:
 - ✓ Increase of market turnover and increase of the velocity rate
 - ✓ Attracting new issuers: growing number of IPOs
 - √ A stronger market in equities, corporate bonds, treasury bonds, real estate investment funds.
 - ✓ Improved trust in and promotion of the capital market

6 Employee Capital Plans (ECP) / PPK



PPK AuM have crossed tha mark of PLN 7.1 bn



ECP assumes three (I, II, III) sources of contribution

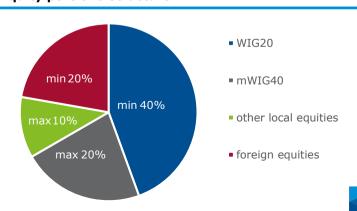
		Basic contribution	Voluntary contribution	Max contribution
Ι	Employee contribution	2% of gross wage	up to 2,0% gross wage	4% gross wage
II	Employer contribution	1,5% of gross wage	up to 2,5% gross wage	4% gross wage
	Max	imum total contribu	ition	8% gross wage

III	Contriubution paid by public	welcome payment – PLN 250
	budget:	annual payment – PLN 240

Equities/debt share in total assets

Time left to the defined date (reaching 60 years old)	Equities	Debt
>20 years	60-80%	20-40%
11-20 years	40-70%	30-60%
6-10 years	25-50%	50-75%
1-5 years	10-30%	70-90%
After reaching the defined date (60 years)	<15%	>85%

Equity portfolio structure

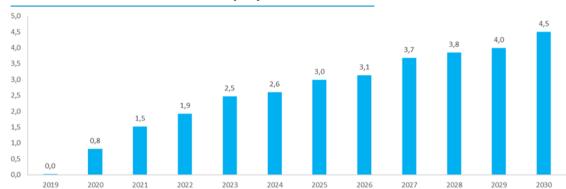


Source: Ministry of Finance of Poland

6 Estimated yearly inflows into PPK(PLN bn)



Estimated inflows into Polish equity market



Estimated inflows into capital market



Assumptions:

- **1.** Participation rate, graduał increase: 2022 (20%) 2030 (35%)*
- 2. Average contribution rate: 3.5%
- 3. Average wage increase (annualy): 4%,
- **4.** Average monthly gross salary: PLN 5167,47
- Annual subsidy from the Labor Fund (contribution paid by public budget): PLN 240.00
- 6. Portfolio structure:
- equitiesPL -30%,
- foreignequities-10%,
- debtPL -50%,
- Foreign debt–10%

*Participation rate calculated in relation to persons entitled to the PPK (not in relation to employees of companies with an active PPK program).

Source: GPW estimates

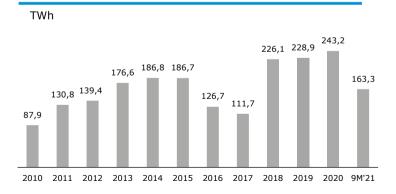
Commodity market



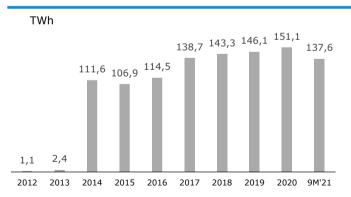
Commodity market growth drivers

- Lunch of Agricultural Market wheat, corn and rye grains trading.
- Organised Trading Facility (OTF) transformation of TGE's forward commodity market into an organised trading facility (OTF) under MiFID II
- On 19 November 2019, Towarowa Giełda Energii (TGE) opened the cross-border SIDC market based on the XBID model, which connects domestic electricity Intraday Markets within the European Union and enables continuous cross-border trading among entities in most European countries.

TGE electricity trade volumes (spot+forward)



Natural gas trading (spot+forward)



Agricultural Market: a new business pillar



Summary

- The Agricultural Market includes around 50 authorised warehouses (28 in authorisation proces) and 3 authorised brokers (Noble DM, DM BOŚ, PGE DM)
- GPW Group offers trade in standarised wheat, corn and rye grains
- The total turnover in 2020 was 2,350 tons
- In total in H1 2021, we recorded a turnover of **4,750** tones

Market structure

- The operation of the Agricultural Market relies on TGE, Commodity Clearing House (IRGiT), and Authorised Warehouses
- TGE operates transparent trade in agricultural commodities; IRGiT provides safe clearing; and Authorised Warehouses ensure high quality of stored commodities



New products on the horizon

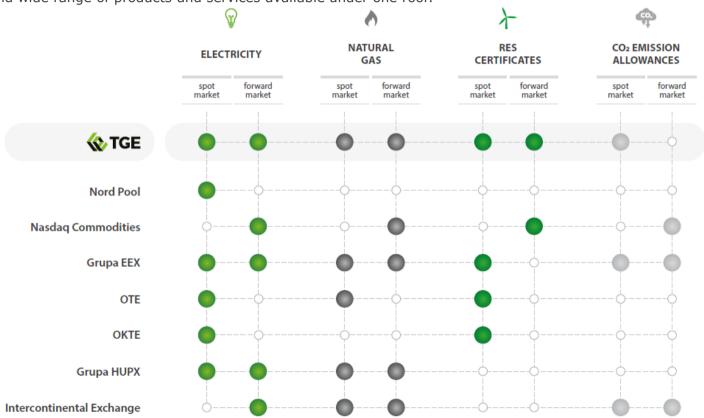
- The priority during the pilot is to attract more market participants, authorised warehouses and brokers
- The range of agricultural products will later be extended to include maize, sugar, skimmed milk powder, pork semi-carcasses, concentrated apple juice

More information: www.tge.pl/en-home

7 TGE's and other European markets



TGE's offering stands out among other exchanges in Europe because of its comprehensiveness and wide range of products and services available under one roof.



Poland's Promotion to Developed Markets: Success of Poland's Economy and Capital Market



Highly appreciated Polish capital market...

- Well-developed and stable market infrastructure
- Broad selection of listed stocks and high liquidity
- Wide and unlimited access to professional market intermediaries
- Independent supervision over the market and high standards of corporate governance
- Efficient and secure trading and post-trading services
- Little limitations on investing by foreign investors
- Extensive, legally regulated added value services including short selling and omnibus securities accounts

Ceremony at London Stock Exchange



Aids classification of Poland amongst the 25 Developed Markets...



FTSE Developed Markets ranking in numbers1

0.26%

Poland's share in FTSE Developed excluding US Index - as of December 2020

September 2018

Poland's reclassification by FTSE Russel

0.80%

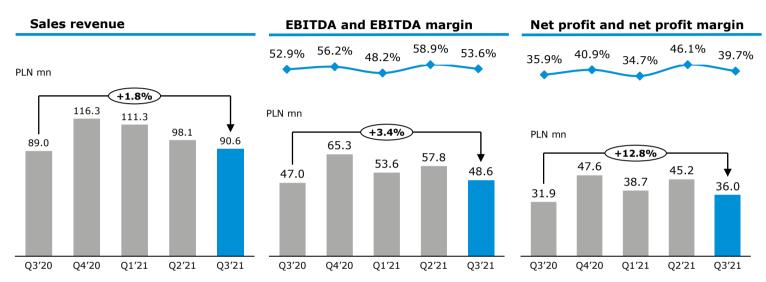
Poland's share in MSCI Emerging Markets – as of December 2020

¹ Source: FTSE Russell

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Financial results by quarter

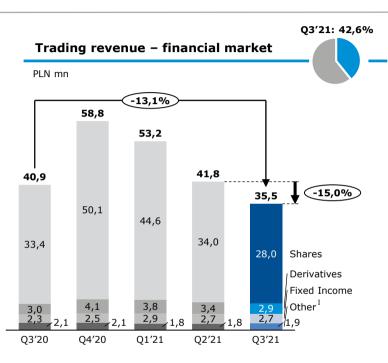




- GPW Group's revenue increased by 1.8% YoY to PLN 90.6 mn in Q3'21 driven by a YoY increase of revenue on the commodity market (+PLN 6.3 mn i.e. +21.5% YoY) combined with a YoY decrease of revenue on the financial market (-PLN 3.9 mn i.e. -6.7% YoY).
- Improved EBITDA margin: 53.6% in Q3'21 vs. 52.9% in Q3'20.
- Improved net profit margin: 39.7% in Q3'21 vs. 35.9% in Q3'20.

Trading revenue on the financial market





¹ Other cash market instruments, other fees paid by market participants

- Trading revenue on the financial market at PLN 35.5 mn in Q3'21 (-131% YoY, -15.0% QoQ).
- Average Main Market EOB equity turnover per session: PLN 946.2 mn in Q3'21 vs. PLN 1,320.2 mn in Q2'21 vs. PLN 962.9 mn in Q3'20.
- Average fee on the stock market at 2.22 bps in Q3'21 vs.
 2.19 bps w Q2'21 vs.
 2.31 bps in Q3'20.
- Average annual fee at 2.26 bps in 2020 vs. 2.19 bps in 2019 vs. 2.21 bps in 2018 vs. 2.18 in 2017.

Investor activity on GPW markets

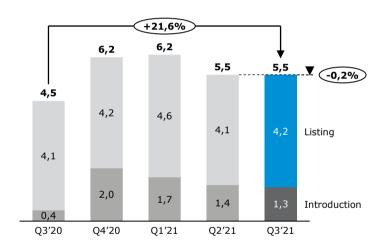
Q3'20	Q4′20	Q1′21	Q2′21	Q3′21			
Equity turnover value (EOB, PLN bn)							
63,0	102,8	93,7	74,9	60,8			
				-3,5% YoY			
				-18,8% QoQ			
Futures and	options tui	nover volume	e (mn contract	:s)			
2,3	3,3	3,1	2,8	2,7			
				+14,2% YoY			
				-4,1% QoQ			
Treasury bon	ds - TBSF	, cash transa	ctions (PLN br	1)			
3,9	8,6	18,0	19,0	18,2			
				+363,0% YoY			
				-4,6% QoQ			
Treasury bon	Treasury bonds – TBSP, conditional transactions (PLN bn)						
18,6	47,8	93,7	94,0	126,8			
				+580,4% YoY			
				+34,8% QoQ			

Listing revenue



Listing revenue

PLN mn



Q3'21: 6,0%

- Three new listings on the Main Market and eight new listings on NewConnect Q3'21.
- IPO value (MM+NC) at PLN 899 mn in Q3'21 vs.
 PLN 463 mn in Q2'21 vs. PLN 56 mn in Q3'20.
- SPO value (MM+NC) at PLN 392 mn in Q3'21 vs.
 PLN 583 mn in Q2'21 vs. PLN 1,157 mn in Q3'20.
- Strong outlook of IPO/SPO markets.

Issuer activity

Q3′20	Q4′20	Q1′20	Q2′21	Q3′21
Number of n	ew listings on	the Main Mark	cet	
1	5	3	5	3

Capitalisation of domestic companies (PLN bn)

467,9 538,8 568,7 637,3

682,9 +45,9% YoY +7,2% QoQ

Value of IPOs on the Main Market (PLN mn) 21 9 535 1 746

1 746 409 874 +4002,6% YoY

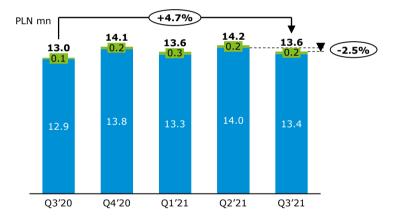
Stable revenue from information services



Revenue from information services: financial market and commodity market



- Market Data (commodity market)
- Market Data (financial market)



- New GPW Group data agreements were signed in Q3'21 with users in different market segments:
 - ✓ GPW data: 2 non-display clients
 - ✓ BondSpot data: 1 non-display client
 - ✓ GPW Benchmark data: 2 non-display clients
- Two new processed data users
- The number of GPW Group data subscribers stabilised in Q3'21

Data vendors, subscribers and non-display clients

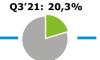
Q3′20	Q4′20	Q1′21	Q2′21
Number of su	ubscribers (th	ou.)	
350,9	397,0	446,0	439,0
Number of ve	endors		
87	87	87	89
Non-display			
97	101	103	106

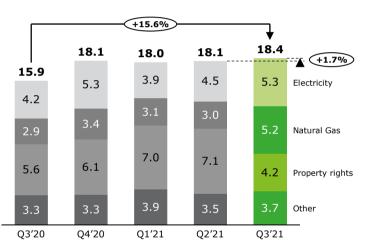
Revenue from the electricity, gas, and property rights markets



Trading revenue - commodity market

PLN mn





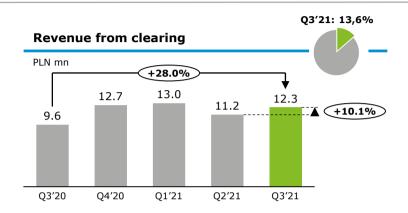
- Increase of revenue from trade in electricity in Q3'21 to PLN 5.3 mn (+27.7% YoY) driven by an increase of turnover on the forward and spot electricity market and an increase of transaction fees on the spot market.
- Increase of revenue from trade in gas in Q3'21 to PLN 5.2 mn (+79.5% YoY) mainly driven by a strong increase of forward turnover.
- Decrease of revenue from trade in property rights to PLN 4.2 mn (-24.3% YoY) driven by a decrease of turnover in RES certificates and energy efficiency certificates.
- Increase of revenue from other fees paid by market participants to PLN 3.7 mn (+11.5% YoY).

Investor activity on the commodity market

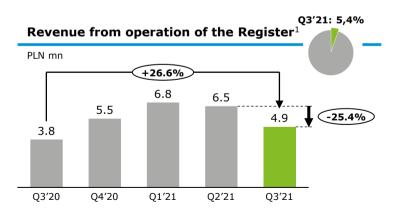
Q3′20	Q4′20	Q1′21	Q2′21	Q3′21
Electricity turn	over volume (ΓWh)		
53,0	60,7	47,7	53,4	62,2
				+17,4 % Yo
				+16,5% Qo
Gas turnover v	volume (TWh)			
35,2	40,2	36,5	36,9	64,2
				+82,1% Yo
				+74,0% Qo
Property rights	s turnover volu	me (TWh)		
6,0	6,3	7,2	7,2	4,5
				-24,2% Yo

Revenue from clearing





- Increase of revenue from clearing in Q3'21 to PLN 12.3 mn (+28.0% YoY).
- Increase of revenue from the operation of the Register of Certificates of Origin in Q3'21 to PLN 4.9 mn (+26.6% YoY).



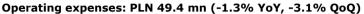
$^{\rm 1}\,\text{Revenue}$ from the Register of Certificates of Origin, including revenue from the Register of Guarantees of Origin

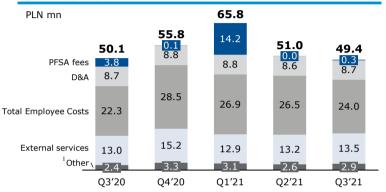
Activity of participants of the Register of Certificates of Origin

Q3′20	04′20	Q1′21	Q2′21	03′21
	ssued proper			(0.00
3,9	4,1	6,6	5,6	3,4
				-14,8% YoY
				-40,4% QoQ
Volume of o	cancelled cer	tificates of o	origin (TWh)	
1,3	5,9	4,8	6,6	7,4
				+489,4% YoY +11,7% QoQ
Guarantees	of Origin - t	urnover vol	ume (TWh)	
4,0	4,5	9,1	6,8	5,5
				37,0% YoY -19,5% QoQ

Operating expenses in Q3'21

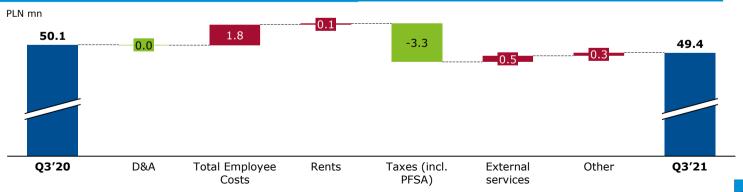






- Cost/income ratio (C/I)²: 54.5% in Q3'21 vs. 56.3% in Q3'20.
- Decrease of operating expenses in Q3'21 by 1.3% YoY to PLN 49.4 mn driven by additional provisions against PFSA fees set up in Q3'2020 at PLN 3.8 mn vs. PLN 0.3 mn provisions in Q3'21. The PFSA fee in 2020 was PLN 13.8 mn vs. PLN 14.5 mn in 2021.
- Salaries and employee costs: PLN 24.0 mn in Q3'21 (+8.0% YoY, -9.2% QoQ). YoY increase driven by additional headcount in the implementation of strategic initiatives.
- External service charges: PLN 13.5 mn in Q3'21 (+4.0% YoY,
 +2.1% QoQ). YoY increase mainly driven by advisory costs (strategic projects).

Operating expenses in Q3'21 vs. Q3'20



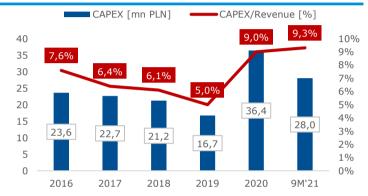
¹ Other includes (1) maintenance fees; (2) fees and charges (net of the PFSA fees); (3) other operating expenses

² Cost/Income (C/I) equal to operating expenses to revenue.

CAPEX and OPEX 2016 - H1'21

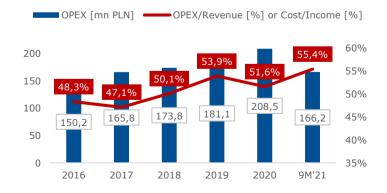


CAPEX



- In 9M'21 the Group's total capital expenditure (CAPEX) amounted to PLN 28.0 mn, including expenditure for property, plant and equipment at PLN 7.3 mn and expenditure for intangible assets at PLN 20.7 mn.
- CAPEX for the 2021 will be visibly higher YoY

OPEX

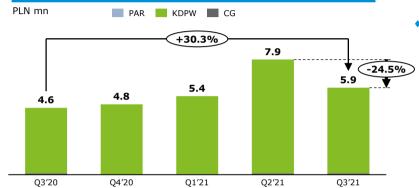


- In 9M'21 the Group's OPEX was PLN 166.2 mn
- 2021 OPEX guidance: comparable or slightly higher than in 2020

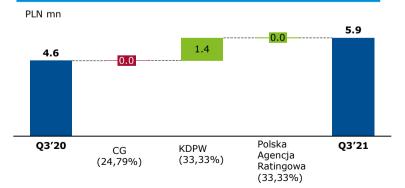
Share of profit of entities measured by the equity method in O3'21







Share of profit of entities measured by the equity method



- Group's share of profit of entities measured by the equity method in Q3'21 at PLN 5.9 mn (+30.3% YoY, -24.5% QoQ).
- The Group's share of net profit of KDPW in Q3'21 (GPW holds 33.33% interest) at PLN 5.8 mn vs. PLN 4.5 mn in Q3'20. In Q3'21 KDPW reported higher revenue from:
 - ✓ settlement and safe-keeping of securities,
 - services for issuers: increase of revenue from recording of securities following the entry into force of the obligation to record shares of non-public companies; higher revenue from handling cash payments from securities,
 - clearing, including GPW transactions and transactions with TBSP (not cleared in Q1-Q3 2020).
- GPW's share of profit of Centrum Giełdowe in Q3'21 at PLN 0.093 mn vs. PLN 0.090 mn in Q3'20.

GPW Group's consolidated statement of financial position



PLN mn	30.09.2020	31.12.2020	31.03.2021	30.06.2021	30.09.2021	٠
Non-current assets, including among others	579,7	592,1	601,8	599,5	597,6	•
Property, plant and equipment	93,4	97,3	94,9	92,8	90,5	
Intangible assets	241,5	253,2	248,2	256,2	257,2	
Share of profit of associates	216,3	220,4	226,8	226,6	231,6	
Current assets, including among others	733,4	773,4	870,4	844,4	736,3	
Trade and other receivables	43,9	55,2	69,2	65,8	149,9	•
Financial assets measured at amortised cost	264,1	305,1	417,1	499,2	256,1	
Cash and cash equivalents	417,3	411,0	381,4	275,9	326,1	
Total assets	1 313,1	1 365,5	1 472,1	1 443,9	1 333,9	
PLN mn	30.09.2020	31.12.2020	31.03.2021	30.06.2021	30.09.2021	
PLN mn Equity	30.09.2020 878,2	31.12.2020 918,1	31.03.2021 963,9	30.06.2021 897,2	30.09.2021 932,3	
						[*
Equity	878,2	918,1	963,9	897,2	932,3	•
Equity Non-current liabilities	878,2 277,0	918,1 288,9	963,9 159,5	897,2 167,2	932,3 168,6	 * •
Equity Non-current liabilities Liability under the bond issue	878,2 277,0 244,6	918,1 288,9 244,7	963,9 159,5 124,9	897,2 167,2 124,9	932,3 168,6 125,0	• •
Equity Non-current liabilities Liability under the bond issue Current liabilities, including among others	878,2 277,0 244,6 157,8	918,1 288,9 244,7 158,4	963,9 159,5 124,9 348,8	897,2 167,2 124,9 379,6	932,3 168,6 125,0 233,0	[* •
Equity Non-current liabilities Liability under the bond issue Current liabilities, including among others Liability under the bond issue	878,2 277,0 244,6 157,8 2,1	918,1 288,9 244,7 158,4 1,2	963,9 159,5 124,9 348,8 121,7	897,2 167,2 124,9 379,6 121,1	932,3 168,6 125,0 233,0 121,8	[* •
Equity Non-current liabilities Liability under the bond issue Current liabilities, including among others Liability under the bond issue Trade payables	878,2 277,0 244,6 157,8 2,1 9,7	918,1 288,9 244,7 158,4 1,2 15,1	963,9 159,5 124,9 348,8 121,7 19,4	897,2 167,2 124,9 379,6 121,1 12,6	932,3 168,6 125,0 233,0 121,8 12,9	[* •
Equity Non-current liabilities Liability under the bond issue Current liabilities, including among others Liability under the bond issue Trade payables Employee benefits payable	878,2 277,0 244,6 157,8 2,1 9,7 17,1	918,1 288,9 244,7 158,4 1,2 15,1 23,8	963,9 159,5 124,9 348,8 121,7 19,4 29,4	897,2 167,2 124,9 379,6 121,1 12,6 20,2	932,3 168,6 125,0 233,0 121,8 12,9 22,3	[* •
Equity Non-current liabilities Liability under the bond issue Current liabilities, including among others Liability under the bond issue Trade payables Employee benefits payable Contract liabilities	878,2 277,0 244,6 157,8 2,1 9,7 17,1 14,4	918,1 288,9 244,7 158,4 1,2 15,1 23,8 7,6	963,9 159,5 124,9 348,8 121,7 19,4 29,4 40,5	897,2 167,2 124,9 379,6 121,1 12,6 20,2 32,0	932,3 168,6 125,0 233,0 121,8 12,9 22,3 19,9	[* •

Decrease of assets as at 30 September 2021 vs. 31 December 2020 mainly driven by a decrease in net liquid financial assets to PLN 582.2 mn from PLN 716.1 mn (down by PLN 133.9 mn)*

- Increase of trade receivables and other receivables due to a VAT refund receivable of PLN 97.7 mn at TGE. Increase of VAT refund receivable was due to a reversal of trade in the international energy market where exports exceeded imports.
- GPW paid PLN 104.9 mn dividend to shareholders in August.
- Provisions for liabilities and other charges as at 30 September 2021 at PLN 28.5 mn (all provisions against IRGiT's VAT) vs. PLN 26.8 mn as at 31 December 2020.
 - Increase of current liabilities as at 30 September 2021 driven mainly by an increase of liabilities in respect of the bond issue (part of liabilities reclassified from non-current to current).

1 313,1

1 365,5

1 472.1

1 443.9

1 333.9

Total equity and liabilities

^{*} Liquid financial assets are presented in "Financial assets measured at amortised cost" and "Cash and cash equivalents". "Financial assets measured at amortised cost" includes among others cash in term deposits from 3 to 12 months. "Cash and cash equivalents" includes cash in bank accounts and term deposits up to 3 months.

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GPW Group consolidated statement of comprehensive income



'20 Q2'21	Q3'21
9,0 98,1	90,6
8,3 61,2	54,4
0,9 41,8	35,5
4,5 5,5	5,5
2,9 14,0	13,4
9,5 36,1	35,8
5,9 18,1	18,4
3,8 6,5	4,9
9,6 11,2	12,3
0,1 0,2	0,2
1,2 0,8	0,4
0,1 -51,0	-49,4
0,6 1,6	-0,8
0,3 0,4	0,5
0,2 0,1	-1,1
3,3 49,2	39,9
0,5 0,2	0,0
4,2 -3,2	-2,4
3,7 -2,9	-2,4
4,6 7,9	5,9
9,1 54,1	43,5
7,2 -8,8	, -
	36,0 48,6
1,9 7,0	45,2 57,8

- YoY increase in sales revenue in Q3'21 driven by an increase of trading revenue on the commodity market by 21.5% YoY i.e. by PLN 6.3 mn to PLN 35.8 mn combined with a decrease of trading revenue on the financial market by 6.7% YoY i.e. by PLN 3.9 mn to PLN 54.4 mn.
- Decrease of operating expenses in Q3'21 by 1.3% YoY i.e. by PLN 0.7 mn to PLN 49.4 mn mainly dirven by additional provisions against PFSA fee set up in Q3'2020 at PLN 3.8 mn vs. PLN 0.3 mn provisions in Q3'21.
- Decrease of net financial income and cost in Q3'21 vs. Q3'20 mainly driven by lower provisions against interest on VAT correction in IRGiT.
- The Group's share of profit of entities measured by the equity method in Q3'21 was PLN 5.9 mn (+PLN 1.4 mn i.e. +30.3% YoY). The higher share of profit of entities measured by the equity method was driven by a YoY increase of KDPW results.

GPW Group consolidated statement of cash flows

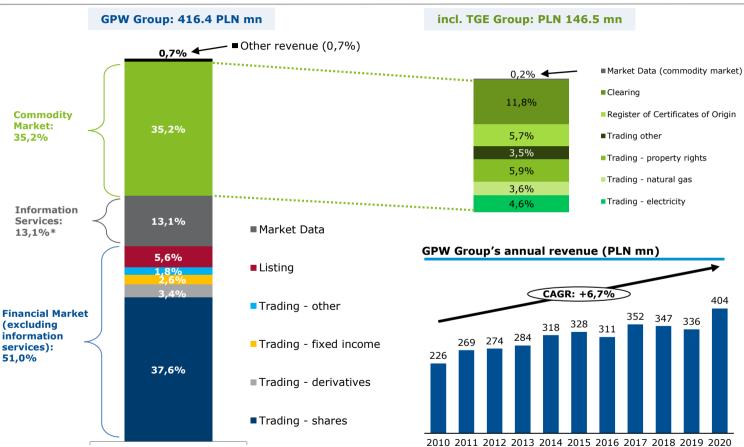


PLN mn 9 months period ended 30 September of	2021	2020
Total net cash flows from operating activities	-6,1	187,5
Net profit of the period	119,9	104,7
Adjustments:	-97,1	106,2
Income tax	24,5	26,0
Deprec iation and amortisation	26,1	27,5
Share of (profit)/loss of entities measured by equity method	-19,2	-10,9
(Gains) on assets measured by amortized cost	-0,3	-2,4
Interest on bonds	4,1	5,5
Other adjustments	-0,8	-5,0
Change of assets and liabilities :	-131,6	65,0
Trade receivables and other receivables	-94,7	1,3
Contract liabilities	-2,2	
Other liabilities (excl. contracted inves tments and dividend payable)	-49,7	
Interest on tax payable (paid)/refunded	-28,9	-23,3
Total cash flows from investing activities:	32,6	
In:	851,1	
Sale of property, plant and equipment and intangible assets	4,5	0,0
Sale of financial assets measured at amortised cost	839,1	
Out:	-818,4	-722,5
Purchase of property, plant and equipment	-7,3	-7,0
Purchase of intangible as sets and advances for intangible assets	-20,7	,
Purchase of financ ial as sets measured at amortised cos t	-790,1	-699,6
Total cash flows from financing activities:	-111,2	-102,2
In:	4,4	8,3
Grants received	4,4	
Out:	-115,7	
Dividend paid	-105,2	-100,7
Interes t paid on bonds	-3,5	-5,3
Net (decrease)/increase in cash and cash equivalents	-84,7	135,8
Effect of changes in exchange rates	-0,1	0,3
Cash and cash equivalents - opening balance	411,0	275,1
Cash and cash equivalents - closing balance	326,1	411,2

- Negative cash flows from operating activities in 9M'21 decreased by PLN 193.6 mn YoY due among others to changes in assets and liabilities (-PLN 196.6 mn YoY).
- Cash flows from investing activities in 9M'21 decreased by PLN 17.8 mn YoY. Outflows in investing activities included investment of financial assets measured at amortised cost as well as purchase of property, plant and equipment and intangible assets. Inflows included mainly sale of assets measured at amortised cost.
- Cash flows from financing activities in 9M'21 at -PLN 111.2 mn (vs. -PLN 102.2 in 9M'20). Inflows included grants at PLN 4.4 mn. Outflows included mainly the payment of dividend and the payment of interest on bonds in issue.

GPW Group's revenue structure: incremental for 12M ended 30 September 2021





^{*}revenue from information services only for the financial market; revenue from information services on the commodity market presented under "Commodity Market"

Financial market: Trade in equities



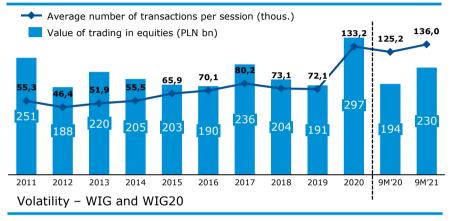


30.9%1

Revenue drivers:

- ✓ Equity turnover value
- Structure of orders (small, large, mid-sized)

Equity turnover value and number of transactions





Financial market: Trade in derivatives

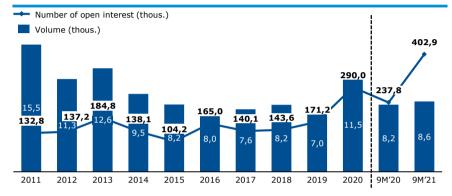




3.2%2

- Revenue drivers:
 - Derivatives turnover volume
 - ✓ Number of open interest
 - Volatility

Derivatives turnover volume



WIG20 stock turnover vs. WIG20 futures turnover



¹ Velocity ratio (value of trade in WIG20 futures to value of trade in WIG20 stocks)

² Share in GPW Group's revenue in Q3'21

Financial market: Other instruments and fees paid by participants





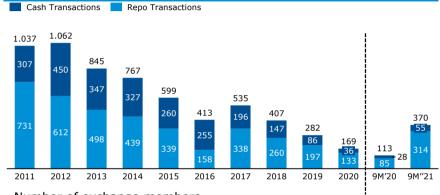
3.0%1



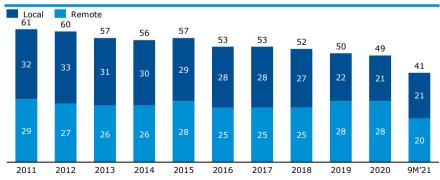
1.8%²

- Revenue drivers:
 - Treasury bonds turnover value
 - ✓ Number of exchange members

Treasury BondSpot Poland turnover value, PLN bn



Number of exchange members



¹ Share in GPW Group's revenue in Q3'21, debt instrument turnover

² Share in GPW Group's revenue in Q3'21, other trading fees paid by market participants

Financial market: Listing

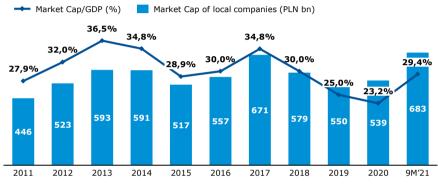




6.0%1

- Revenue drivers:
 - Capitalisation at YE
 - Value of new issue shares and bonds
 - Number of issuers

Capitalisation of domestic companies



IPO/SPO value and number of companies



¹ Share in GPW Group's revenue in Q3'21

Financial and commodity market: Information services

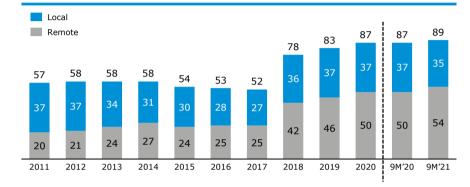




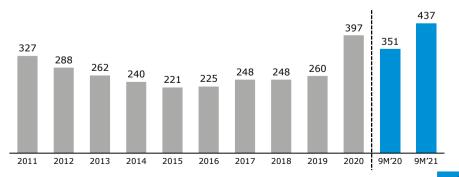
15.0%¹

- Revenue drivers:
 - ✓ Number of data vendors
 - Number of subscribers

Number of data vendors



Number of subscribers (thou.)



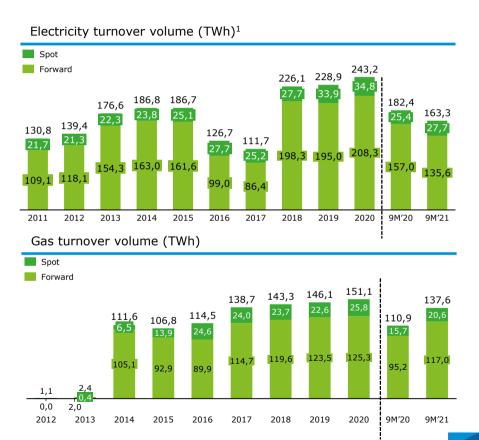
 $^{^{\}rm 1}$ Total share of information services on the financial market and the commodity market in GPW Group's revenue in Q3'21

Commodity market: Trade in electricity and gas





- Revenue drivers:
 - Electricity turnover volume
 - ✓ Gas turnover volume
 - Share of spot and forward trade



¹ Data for 2006-2013 include trade on the GPW Energy Market poee

² Total share of trade in electricity and trade in gas in GPW Group's revenue in Q3'21

Commodity market: Trade in property rights





4.6%1

- Revenue drivers:
 - Property rights turnover volume
 - Share of certificate categories in trade
 - Number of register participants

Property rights spot turnover (TWh)



Number of participants of the Register of Certificates of Origin



¹ Share of revenue from trading in property rights to certificates of origin in GPW Group's revenue in Q3'21

² Trade in cogeneration property rights ended at the end of June 2019

Commodity market: Register of Certificates of Origin





5.4%¹

- Revenue drivers:
 - ✓ Volume of issued property rights
 - Volume of cancelled property rights

Volume of issued certificates of origin (TWh)



Volume of cancelled certificates of origin (TWh)



¹ Share of revenue from the register of certificates of origin in GPW Group's revenue in Q3"21

Glossary (1)

ETP



Cogeneration technological process where electricity and heat are generated simultaneously in a combined heat and

power plant; thanks to lower consumption of fuel, cogeneration provides material economic benefits and environmental advantages over separate generation of heat in a traditional heat plant and of electricity

in a condensation power plant

Colocation a service where the exchange provides physical space and allows clients to install hardware and

software in direct proximity to the exchange's trading system

COR Certificates of Origin Register, register maintained by the Polish Power Exchange responsible for

registration and record-keeeping of certificates of origin

ECM Equity Capital Market, value of equity raised on the financial market

EOB Electronic Order Book, trade excluding block trades

ETF Exchange Traded Funds, track the performance of an exchange index. Similar to other investment

funds, ETFs are regulated under EU Directives and national regulations. ETF can daily create and cancel

ETF units. ETF units are exchange traded on the same terms as shares.

Exchange Traded -Products, structured products - financial instruments whose price in linked to the

value of a market indicator (the underlying instrument)

FESE Federation of European Stock Exchanges

Free float free float shares are shares other than held by shareholders which hold more than 5% each, Treasury

shares for cancellation, and registered shares; free float includes all shares held by investment funds, pension funds and asset managers and shares participating in depository receipt issue programmes

Green certificates Certificate of origin is a document cerifing that the Energy was produced from the renewable Energy

resources

HVF High Volume Funds, a promotion programme addressed to investment funds actively trading in shares

on GPW

Glossary (2)



HVP High Volume Provider, a promotion programme addressed to legal entities whose core business is to

invest on financial markets only on own account

IPO Initial Public Offering, in this presentation, PwC IPOwatch Europe reports and FESE data, IPO means all

offerings where a company first raises equity on the capital market, either in a public offering or a

private placement

ISV Independent Software Vendors, providers of client software for exchange members used to trade on the

trading platform

MCO Market Coupling operator

MRC Multi-regional Coupling, European project of operational integration of spot electricity markets

MTF Multilateral Trading Facility, addressed mainly to institutional investors, offers trade in stocks combined

with very short lead times for the execution of orders as well as low trading fees. MTFs are usually operated by investment firms (banks, brokers) or securities exchanges, MTFs offer trade in the same

stocks as those listed on other markets and do not provide listings.

NEMONominated Electricity Market Operator is a market operator designated by the competent authority of

the European Union Member State to participate in single day-ahead or single intraday coupling

OTC Over the Counter, a non-regulated market outside the exchange, where trade in non-standard financial

instruments is made directly between counterparties without the mediation of a securities exchange

REIT Real Estate Investments Trusts are special companies and funds investing in real estate; they manage a

real estate portfolio to earn a fixed income from rent, and pay out most of the earnings to shareholders

as dividend

RES renewable energy sources

Glossary (3)



RGO Register of Guarantees of Origin, register of instruments supporting renewable energy sources, which

aim to provide disclosure for the end customer as to the amount of electricity generated in a renewable

source and supplied to the power distribution or transmission network

SPO Second Public Offering

Post-trade services depository, clearing and settlement services

UTP Universal Trading Platform, the trading system of the Warsaw Stock Exchange supplied by NYSE

Technologies

White certificates Certificates of origin of energy efficiency

Velocity a measure of liquidity of trade in stocks equal to turnover in a period to average capitalisation at the

beginning and at the end of the period



IR events

7-10 December 2021

Wood's Winter Wonderland, WOOD & Company, Prague

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