HOW TO RAISE CAPITAL TO FINANCE YOUR GROWTH
Bank, private equity or stock exchange - which form of financing is the most suitable for your company?

March 28, 2018, Radisson Blu Hotel Lietuva, Konstitucijos av. 20, Vilnius

AGENDA

14.30- 15.00 *Participants' registration*

15.00 – 15.05 **Conference Opening**

Jerzy Karasiuk – Head of Trade and Investment Promotion Section, Embassy of the Republic of Poland in Vilnius

15.05 – 15.20 **Welcome speech**

- Jacek Fotek – Vice President of the Board of the Warsaw Stock Exchange
- Urszula Doroszewska – Ambassador of the Republic of Poland to Lithuania
- Marius Jurgilas – Member of the Board of the Bank of Lithuania

15.20 – 16.00 **Different ways to raise capital for business development – presentations**

- How to raise capital on Warsaw Stock Exchange, Jacek Fotek – Vice President of the Board of the Warsaw Stock Exchange
- Brokerage support for companies entering IPO process – representative of PKO BP Brokerage House
- Private Equity fund financing, Sebastian Król – Partner at Enterprise Investors
- Support instruments for foreign companies entering the Polish market, Tomasz Pisula – President of the Board of the Polish Investment and Trade Agency

16.00 – 16.45 **Expert debate**

Experts: Enterprise Investors, PKO Bank Polski, Warsaw Stock Exchange

Main topics of the debate

- What polish financial market has to offer?
- What are the ways of raising capital and the most important issues related to them?

- Which enterprise has the biggest chances to get financing?
- Pros and cons of different types of financing
- Which industries have the best chance to get financing?
- Which enterprise classifies for getting particular form of financing?
- Polish financial market outlook for 2018.

16.45 – 17.00 *Coffee break*

17.00-17.45 **Expert debate**

Experts: PwC Warsaw, Clifford Chance Warsaw, Sorainen Lithuania, representative of Bank of Lithuania, representative of Nasdaq Vilnius

Main topics of the debate

- How to prepare company for the IPO process? (legal and financial due diligence, financial statements adjustment, prospectus drafting) – on both markets – Polish and Lithuanian
- Administration process (dual listing case)
- Securities registration, clearing and settlement in dual listing process between Polish-Lithuanian markets

17.45 – 18.15 **"Novaturas" case study -** *Linas Aldonis, CEO, AB "Novaturas"*

Main topics of the presentation

- Why did they choose Warsaw Stock Exchange?
- What kind of cooperation and support could be expected from your partner during the transaction?
- What advantage did they get by choosing different ways of raising capital?
- What kind of experience have they gained during IPO process?
- What were the pros for rising capital through the IPO?

18.15 – 19.30 *Buffet dinner*

PARTNERS

Enterprise Investors

Bank Polski

CLIFFORD CHANCE

pwc

SORAINEN