

# WSE Group Financial Results Q3 2025

18 November 2025 Warsaw

# Q3 2025 highlights

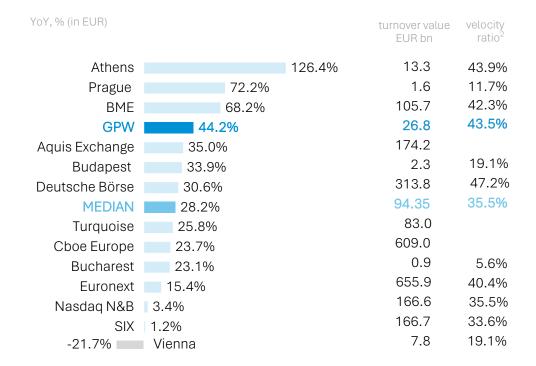
Q3 2025

Cash equity turnover	<ul> <li>Main Market cash equity turnover up +43.1% to PLN 113.5 bn</li> </ul>
WSE indices	<ul> <li>Main WSE indices up about +30% after 9M2025</li> <li>WIG index ATH: 113,500 points on 28/10/2025</li> </ul>
Revenues	<ul> <li>WSE Group revenues: PLN 135.1 mn +20.5% incl.:</li> <li>Financial Market: PLN 91.5 mn +27.4%</li> <li>Commodity Market: PLN 39.7 mn +9.7%</li> </ul>
OPEX	<ul> <li>OPEX: PLN 91.2 mn +12.0%</li> <li>Cost/income ratio: 67.5% -5.1 percentage points</li> </ul>
Earnings growth	<ul> <li>EBITDA: PLN 53.8 mn +39.1%</li> <li>Net profit: PLN 49.2 mn +29,5%</li> </ul>
WSE share price ATH	<ul> <li>PLN 62.9 / share (November 4, 2025)</li> </ul>

# Cash equity turnover on the WSE



#### Change in cash equity turnover in Europe<sup>1</sup> in Q3 2025



Source: WSE, FESE

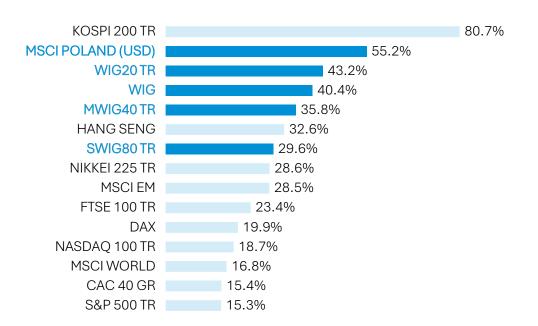
<sup>&</sup>lt;sup>1</sup> FESE exchanges with annual turnover above EUR 2 bn

<sup>&</sup>lt;sup>2</sup> Velocity ratio O3 2025: EOB turnover in domestic stocks as a % of average market capitalization of domestic companies

# WSE indices vs. selected global indices

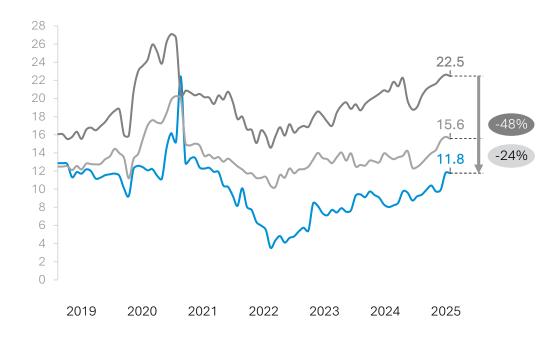
#### Selected index performance 2025 YTD

YoY, % (in local currencies)

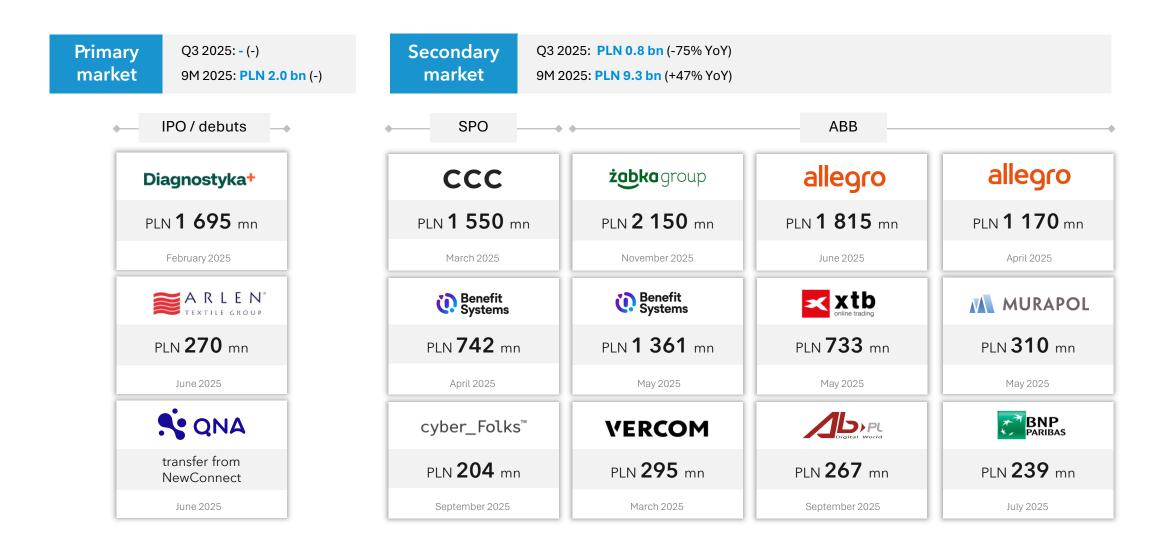


#### P/E ratio of MSCI indices





# The largest ECM transactions on the Main Market in 2025



Source: issuer reports Warsaw Stock Exchange | 5

# The largest issues of debt non-treasury instruments in 2025



Q3 2025: PLN 10.3 bn (+190% YoY)

9M 2025: PLN 17.2 bn (+49% YoY)



#### Mortgage covered bonds



- The first issue of mortgage covered bonds listed on the WSE for individual investors for nearly 100 years
- Increased transparency, liquidity and attractiveness of the mortgage financing market in Poland

Warsaw Sustainable Segment

Source: issuer reports Warsaw Stock Exchange | 6



# Financial results Q3 2025

# WSE Group financial results Q3 2025

WSE Group results									
PLN mn	Q3 2025	YoY	9M 2025	YoY					
REVENUES	135.1	+20.5%	411.5	+17.2%					
Financial Market	91.5	+27.4%	271.8	+21.9%					
Commodity Market	39.7	+9.7%	127.3	+10.4%					
Other	3.9	-4.2%	12.4	-4.0%					
Operating expenses	91.2	+12.0%	268.8	+8.5%					
Cost income (%)	67.5%	-510 bps	65.3%	-530 bps					
Other expenses	0.3	+24.4%	2.5	-69.5%					
EBIT	44.3	+43.0%	143.1	+47.8%					
ADJUSTED EBIT <sup>1</sup>	44.3	+43.0%	143.1	+39.4%					
EBITDA	53.8	+39.1%	170.8	+42.4%					
ADJUSTED EBITDA <sup>1</sup>	53.8	+39.1%	170.8	+35.8%					
Adjusted EBITDA margin (%)	39.8%	+530 bps	41.5%	+570 bps					
Share of profit of associates	12.5	+17.2%	34.4	+21.5%					
Net financial income	3.9	-7.9%	14.2	+19.5%					
NET PROFIT <sup>2</sup>	49.2	+29.5%	157.4	+39.1%					
ADJUSTED <sup>2</sup> NET PROFIT <sup>1</sup>	49.2	+29.5%	157.4	+33.5%					
Adjusted net profit margin(%)	36.9%	+290 bps	38.2%	+460 bps					
ROE <sup>3</sup> (%)	18.1%	+300 bps	18.1%	+300 bps					

#### Q3 2025

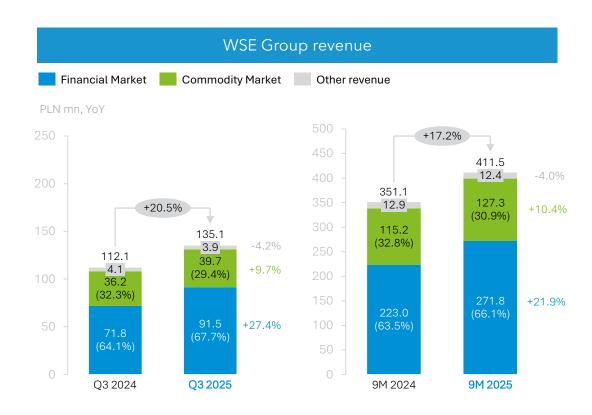
- Revenues: PLN 135.1 mn (+20.5% YoY), driven by revenue growth in both segments: Financial Market (+27.4% YoY) and Commodity Market (+9.7% YoY)
- C/I ratio: 67.5% (-640 basis points) thanks to the increase in revenues despite the acceleration of OPEX dynamics to +12.0 %
- EBTDA: PLN 53.8 mn (+39.1% YoY)
- Net profit: PLN 49.2 mn (+29.5% YoY)
- ROE: 18.1 % vs. 15.1% a year earlier return on capital at the level indicated in Strategic Directions WSE 2025-2027

<sup>&</sup>lt;sup>1</sup> 9M 2024 results adjusted for PLN 5.8 mn one-off (PLN 4.7 mn impact on net profit)

<sup>&</sup>lt;sup>2</sup> Net profit attributable to owners of parent entity

<sup>&</sup>lt;sup>3</sup> ROE calculated on the basis of profit for the last 12 months

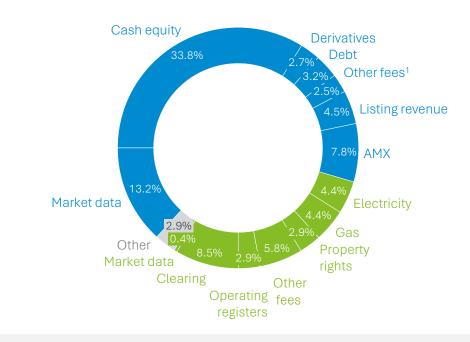
## WSE Group revenue mix



#### Q3 2025

 Increase in the share of the Financial Market in the revenue structure: higher revenues from share trading and revenues from deposit activities AMX

#### WSE Group revenue by segment in Q3 2025



#### Q3 2025

Increase in the share of non-trading revenue<sup>2</sup> in Q3 2025: 35.9% vs.
 33.8% for the previous four quarters, due to higher depository revenue of AMX, despite increases in cash equity and gas trading

<sup>&</sup>lt;sup>1</sup> Other fees paid by market participants in respect of trading and other cash market instruments

<sup>&</sup>lt;sup>2</sup> Includes - Financial market: servicing issuers, AMX deposit activities, other fees from market participants, sale of information; Commodity market: other fees from market participants, sale of information; other revenues

# Financial Market revenue: trading



#### O3 2025

- Equity trading revenues (-39.5% YoY): higher equity trading (+43.1% YoY) with decline in average fees (-2.2% YoY)
- Revenues from trading in debt instruments (+15.0% YoY): increase in turnover on TBSP and Catalyst
- Derivatives trading revenues (-20.6% YoY): decline in turnover (reduced activity by a market participant)

### Financial Market revenue: other

new customers acquisition,

increase in the numer of subscribers

#### Information services Listing **AMX** PLN mn, YoY Depository activity Exchange activity Listing fees Fees for introduction PLN mn, YoY PLN mn, YoY +9.2% 53.2 48.7 +9.7% 17.8 16.3 +108.9% +1.7% 10.5 19.2 18.8 1.5 3.3 3.5 6.0 5.0 1.0 1.0 9.1 +122% 1.0 15.7 +1.1% +1.9% Q3 2024 Q3 2025 Q3 2024 **Q3 2025** Q3 2024 Q3 2025 9M 2024 9M 2025 9M 2024 9M 2025 Q3 2025 Q3 2025 Q3 2025 Revenue from information services increase due • Revenue from listing: stable revenues from fees • AMX revenue in Q3 2025 doubled due to to: for listing and fees for introducing new Armenia's central bank approval of higher rates

instruments to trading

+39.5%

9M 2024 9M 2025

15.5

2.9

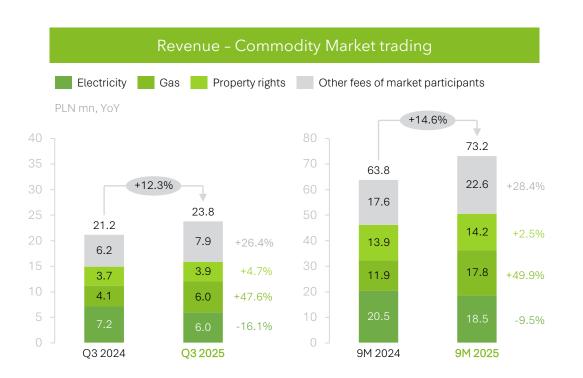
of fees for depository services

21.6

3.8

17.8 +41.5%

# **Commodity Market revenue: trading**





#### O3 2025

- Revenues from gas trading (+47.6% YoY): increase in turnover on the futures market, as a result of the growing importance of this raw material in the energy mix
- Revenues from the other fees segment (+26.4% YoY): reduction of IRGiT discounts in security fees and increase in the number of customers for InfoEngine services
- Revenues from electricity trading (-16.1% YoY): the decrease is due to reduced liquidity of forward instruments for next year's delivery

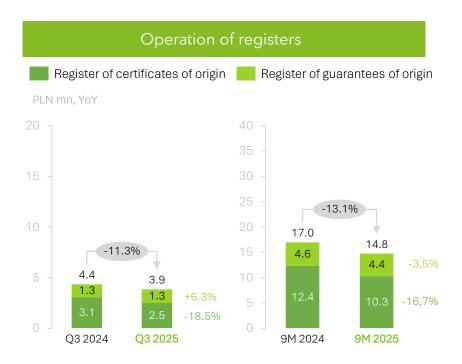
TWh – terawatt hours Warsaw Stock Exchange | 12

# Commodity Market revenue: clearing and registers



#### Q3 2025

 Increase in clearing revenue (+13.2% YoY): growth related increased trading volumes on TGE markets



#### Q3 2025

- RCO (-18.5% YoY): the decline in revenues results from the lower volume of issued certificates, as a result of the gradual exit of producers from the renewable energy system
- RGO (+6.3% YoY): increase in revenues as a result of a higher volume of operations carried out in the register

# **Commodity Market - regulatory changes**

Certificates of origin: edemption obligations 2026-2028

- Ministry of Climate and Environment Regulation from 29 August 2025:
  - The percentage redemption obligation for certificates of origin in the years 2026-2028 has been set at 9.0% for green certificates, compared to 8.5% in 2025

Mandatory exchange trading: electricity and natural gas

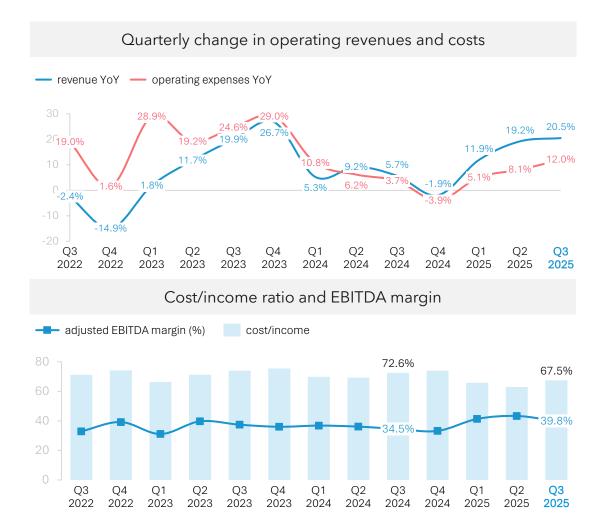
- The Ministry of Energy's draft legislation amendments:
  - restoration of the mandatory exchange trading requirement (obligo) at 80% of electricity generated
  - enhancement of the natural gas trading obligo to 85% from the current 55%
- Ongoing consultations of the draft law
- Proposed effective date: July 2026

# WSE Group operating expenses

Operating expenses									
PLN mn	Q3 2025	YoY	9M 2025	YoY					
OPERATING EXPENSES	91.2	+12.0%	268.8	+8.5%					
Personnel costs	45.9	+15.7%	135.6	+12.2%					
External services, incl.:	26.3	+0.6%	77.5	-0.9%					
IT	13.2	-6.2%	41.7	+1.4%					
advisory	4.0	+6.7%	9.0	-11.9%					
other	9.1	+2.9%	26.8	-0.3%					
Depreciation/amortization	9.5	+23.4%	27.7	+19.9%					
Other <sup>1</sup>	5.3	+37.9%	15.4	+10.3%					
PFSA fee	4.1	+3.8%	12.6	+7.3%					
COST/INCOME (%)	67.5%	-510 bps	65.3%	-530 bps					
EBITDA margin <sup>2</sup> (%)	39.8%	+530 bps	41.5%	+570 bps					

#### Q3 2025

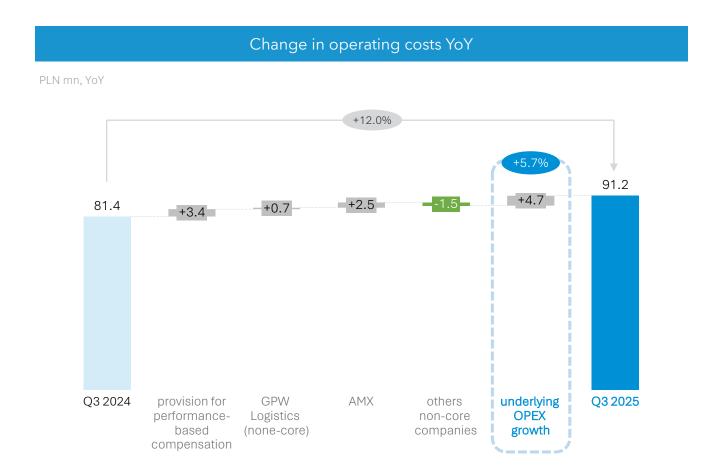
- The increase in personnel costs (+15.7% YoY) related to:
  - higher provisions for variable compensation (higher results of the Group)
  - employment growth by +6.8% YoY
  - increase in employee remuneration by an average of 6% in 10/2025
- Stable costs of external services (+0.6% YoY)
- Amortization (+23.4% YoY): recent investments in WSE Group IT infrastructure and higher amortization in GPW Logistics i GPW DAI



<sup>&</sup>lt;sup>1</sup> Including maintenance fees, fees and charges (net of PFSA fee) and other operating expenses

<sup>&</sup>lt;sup>2</sup> 9M 2024 results adjusted for PLN 5.8 mn one-off

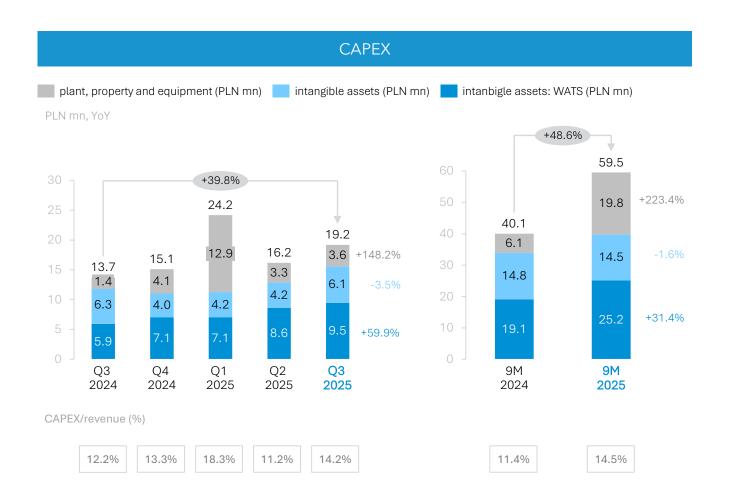
# WSE Group operating expenses



#### O3 2025

- OPEX growth at 12.0% YoY
- OPEX growth dynamics increased by:
  - higher variable costs: provision for performancebased variable compensation of employees in WSE Group and higher costs of transport services (GPW Logistics non-core company)
  - higher AMX costs related to higher rates of fees for depository services
- The cost dynamics were positively influenced by the cost restructuring in non-core companies
- Increase in underlying costs in core business by +5.7% YoY

# **WSE Group CAPEX**



#### 9M 2025

- Increased CAPEX (+48.6% YoY) related to:
  - driven by the shift of some expenditures in the IT from Q4 2024 to Q1 2025
  - intensification of work on the implementation of the WATS WSE (higher expenditure on intangible assets)
  - expenditure on the modernization of IT infrastructure and the elimination of technological debt
  - meeting DORA requirements
- WATS total budget at PLN 152.9 mn

# WSE Group liquidity position and cash

Consolidated cash flows								
PLN mn	LTM Q3 2025	2024						
Cash flows from operating activities	185.1	146.5						
Cash flows from investing activities	16.7	-127.3						
Capex	-74.6	-55.2						
Net investments <sup>1</sup>	65.3	-95.8						
Other cash flows from investing activities <sup>2</sup>	26.0	23.7						
Cash flows from financing activities	-141.0	-134.3						
Dividend paid	-132.4	-126.0						
EBITDA adjusted for one-offs	208.6	163.5						
Cash flows from operating activities/ adjusted EBITDA	88.7%	89.6%						
Free cash flows (FCF) <sup>3</sup>	110.5	90.2						

Net cash, closing balance								
PLN mn	30.09.2025	30.09.2024						
Liquid assets	376.5	381.4						
Cash and cash equivalents	255.9	194.8						
Liquid financial assets	120.7	186.6						
Interest-bearing liabilities (mainly leases)	23.8	29.4						
Net Cash	352.7	352.1						

- Operating cash flows for the twelve months ended on 30.09.2025 amounted to PLN 185.1 mn, representing 88.7% of EBITDA adjusted for the impact of one-off events
- Free cash flow<sup>3</sup> (FCF) for the twelve months ended on 30.09.2025 amounted to PLN 110.5 mn, up 22.5% YoY
- As at 30.09.2025, WSE held PLN 376.5 mn in liquid assets, with net cash amounting to PLN 352.7 mn
- In August, WSE paid out a dividend of PLN 132.4 mn equivalent to PLN 3.15 per share (+5.0% YoY).

<sup>&</sup>lt;sup>1</sup>Cash from terminated deposits and matured bonds less new deposits and purchased bonds

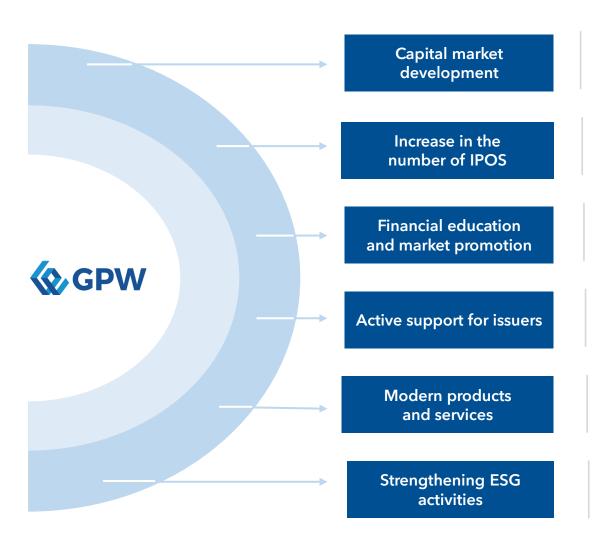
<sup>&</sup>lt;sup>2</sup> Mainly interest on deposits and bonds and cash from grants

<sup>&</sup>lt;sup>3</sup> Cash flows from operating activities minus capex



# Strategic Directions of WSE Group 2025-2027

# **Strategic Directions of WSE Group 2025-2027**



- Personal Investment Account (OKI) tax-free investment of up to PLN 100,000
- Changes to the Listing Act easing access to capital
- WSE IPO Academy workshops for approximately 30 companies planning an IPO
- WSE IPO Bridge meetings of PE funds and companies with brokerage houses
- GPW Catalyst Forum meeting of investors and issuers of the bond market
- Market promotion: GPW 24/7, #ETFonWSE
- Educational activities of the WSE Foundation over 70,000. YTD participants
- Analytical Coverage Support Programme 5.0 increasing the budget by 50%
- Changes in reporting reduced regulatory requirements for issuers
- ETF Zero Trading Fees Program turnover growth YTD of more than 100% YoY
- New ETFs on the WSE participation of the WSE in the work on Beta ETF Dividend Plus
- **GPW FutureBridge** inter-university educational program for women-leaders

# Initiatives to promote capital market

#### #ETFonGPW

- Promoting passive investing and increasing awareness of ETFs listed on the GPW
- Campaign rollout:
   November 17 December
   30, 2025 during IKE/IKZE\*
   investment season
- Multi-channel outreach



#### GPW 24/7

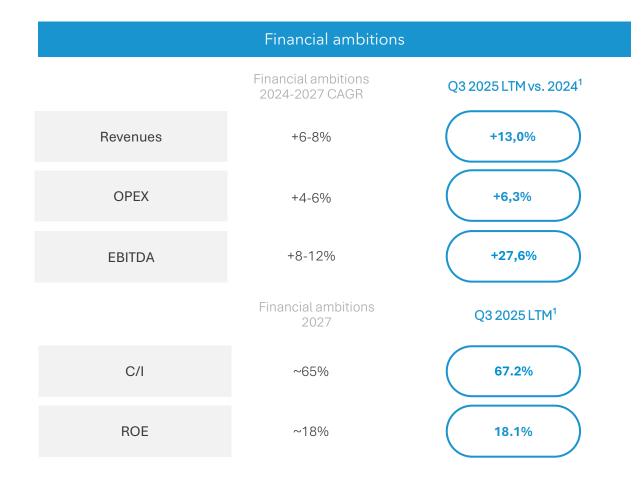
- Stock exchange information displayed on ~60 largeformat screens in seven cities
- Daily presentations of quotations and charts of GPW indices and companies during 8:00-9:00 and 16:00-19:00
- A modern approach to promoting capital market awareness

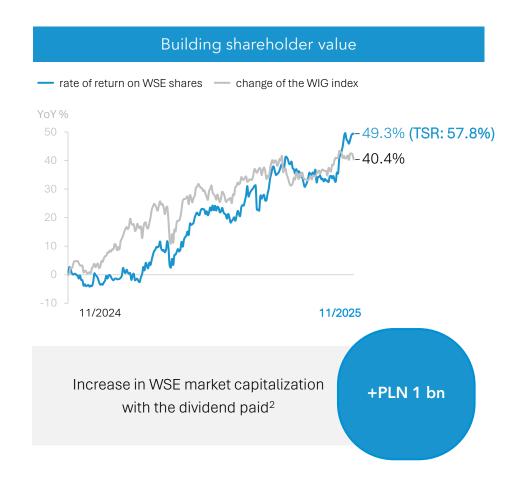






# **Strategic Directions of WSE Group 2025-2027**





<sup>&</sup>lt;sup>1</sup>based on results adjusted for the impact of one-off events

<sup>&</sup>lt;sup>2</sup> from the date of announcement of "Strategic Directions 2025-2027" to 14/11/2025



# Outlook

### Outlook

Q4 2025 Financial Market turnover

Cash equity – EOB turnover: October (+49.6% YoY), November (-2,5% YoY)
Index futures: October (-21.7% YoY), November (-15,9% YoY)

Commodity Market Energy market (spot and forward): October (-16.0% YoY), November (-7.8% YoY)
Gas market (spot and forward): October (+112.7% YoY), November (+5.1% YoY)
Property rights (spot): October (-4.3 % YoY), November (+109.3% YoY)

OPEX

Elevated OPEX YoY dynamics in Q4 2025

CAPEX

CAPEX In Q4 2025 at a higher level than in Q3 2025

2026

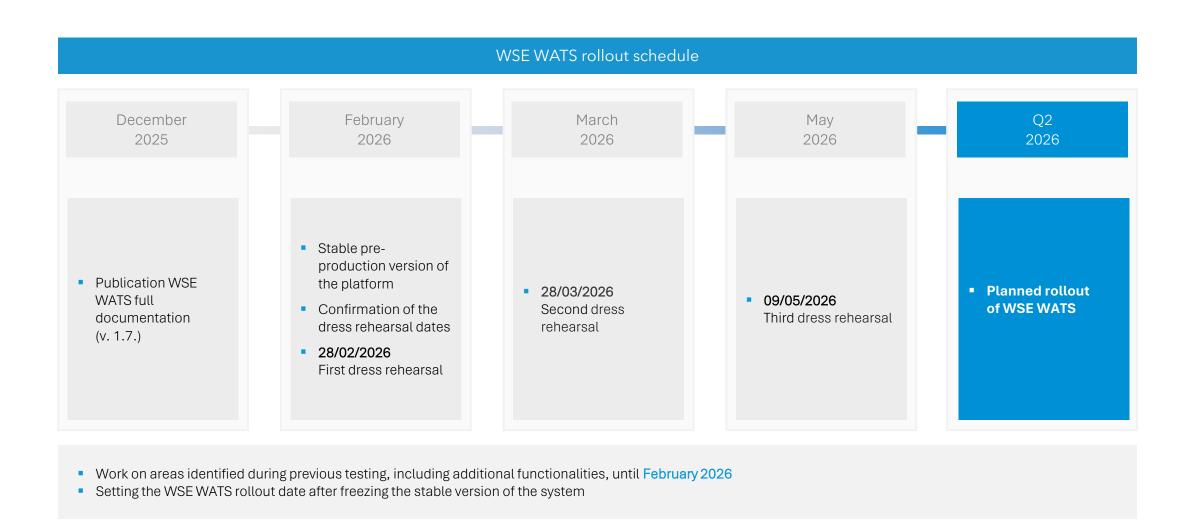
OPEX / CAPEX

Ongoing major technological investments (WATS, IT infrastructure, AI)

Data as of November 1st through November14th

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# Rollout of the proprietary WSE WATS trading platform



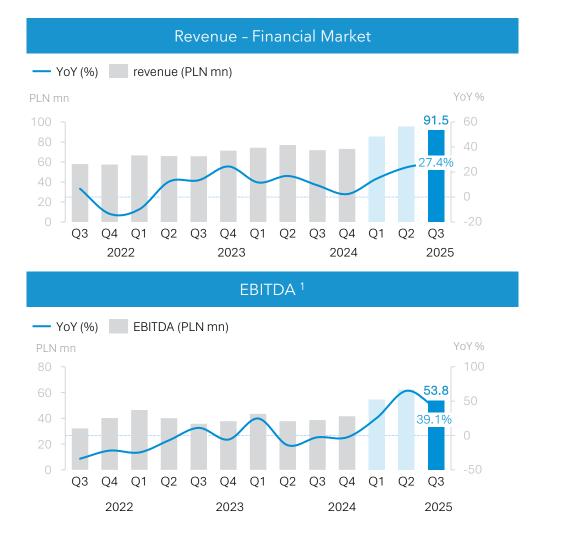


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# Appendix

# Results WSE Group 2022-2025





<sup>&</sup>lt;sup>1</sup> Results adjusted for one-off

<sup>&</sup>lt;sup>2</sup> Net profit attributable to owners of parent entity

# **WSE SA financial results**

WSE SA separate results									
PLN mn	Q3 2025	YoY	9M 2025	YoY					
REVENUE	79.6	+20.6%	248.1	+20.2%					
Trading	53.2	+29.4%	166.8	+28.7%					
Listing	6.0	+2.0%	19.1	+2.3%					
Information services	15.3	+5.9%	46.3	+5.8%					
Other revenue	4.7	+12.9%	14.5	+11.5%					
Operating expenses	55.0	+11.4%	163.6	+11.1%					
Salaries	25.7	+21.4%	75.1	+20.0%					
External service charges	17.8	0.0%	55.2	+3.7%					
Depreciation/amortization	4.7	+9.6%	13.7	+2.6%					
Other <sup>1</sup>	4.4	+15.4%	12.3	+10.1%					
Cost/income (%)	69.1%	-570 bps	65.9%	-550 bps					
Other revenue	0.4	-18.0%	1.5	-25.8%					
Other expenses	0.3	+68.6%	2.3	-49.3%					
EBITDA	28.5	+33.6%	96.1	+37.7%					
EBITDA margin (%)	35.8%	+340 bps	38.7%	+490 bps					
Net financial income	1.1	-13.3%	172.1	+125.6%					
NET PROFIT	19.7	+34.6%	237.3	+96.6%					
Net profit margin (%)	24.7%	+260 bps	95.6%	+3710 bps					

<sup>&</sup>lt;sup>1</sup> Including maintenance fees, fees and charges (net of PFSA fee) and other operating expenses

# **TGE** Group financial results

TGE Group results									
PLN mn	Q3 2025	YoY	9M 2025	YoY					
REVENUE	39.6	+7.5%	127.8	+10.5%					
Trading	23.8	+12.3%	73.2	+14.6%					
Registers	3.9	-11.3%	14.8	-13.1%					
Clearing	11.5	+13.2%	37.6	+14.2%					
Operating expenses	24.3	+9.1%	74.4	+10.1%					
Salaries	12.0	+9.4%	37.1	+9.9%					
External service charges	7.1	+5.7%	21.0	+8.0%					
Depreciation/amortization	2.7	+7.1%	8.3	+18.9%					
Other <sup>1</sup>	2.5	+21.0%	7.9	+8.4%					
Cost/income (%)	61.5%	+90 bps	58.2%	- 10 bps					
EBITDA	18.0	+5.1%	62.1	+11.7%					
EBITDA margin	45.5%	-110 bps	48.6%	+60 bps					
Net financial income	2.1	-1.0%	8.6	+35.0%					
NET PROFIT	14.2	+5.9%	50.4	+14.9%					
Net profit margin	35.8%	-50 bps	39.5%	+160 bps					

<sup>&</sup>lt;sup>1</sup> Including maintenance fees, fees and charges and other operating expenses

# Financial results of subsidiaries

• Total negative EBITDA of non-core subsidiaries at PLN 2.9 mn in 9M 2025 against PLN 16.1 mn in 9M 2024<sup>1</sup>

#### Non-core subsidiaries<sup>1</sup>

	Bond	Ispot	GF Bench	PW nmark	AMX		АМХ		GPW GPW Tech Logistics								GP D/		GP PI		GF Vent	PW ures
PLN mn	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024						
Revenue	12.0	11.3	15.7	12.0	21.6	15.5	3.0	0.6	9.6	9.4	0.0	0.0	0.0	0.0	0.0	1.3						
EBITDA	3.3	2.3	4.1	3.1	6.9	2.4	1.3	-8.6	-1.3	-1.5	-2.2	-5.5	-0.5	-1.1	-0.2	0.6						
Net profit	2.2	1.4	3.5	2.4	4.8	1.9	1.3	-8.7	-2.2	-1.7	-3.3	-5.7	-0.3	-1.0	0.1	1.0						

<sup>1</sup> Data without consolidation exclusions Warsaw Stock Exchange | 31

# **KDPW Group financial results**

#### **KDPW Group results**

PLN mn	Q3 2025	YoY	9M 2025	YoY
Revenue	76.5	+14.5%	224.6	+13.0%
CSD	25.7	+16.2%	73.0	+9.8%
Cash market settlement	7.8	+14.9%	24.1	+18.5%
Services for issuers	14.0	+47.2%	36.9	+38.7%
Clearing	23.6	+5.8%	71.9	+8.0%
Other	5.4	-11.1%	18.7	-0.8%
Operating expenses	40.5	+6.8%	126.8	+6.0%
Operating profit	36.0	+24.7%	97.9	+23.6%
Net profit (PAS) <sup>1</sup>	36.9	+22.4%	101.9	+21.3%
EBITDA	42.4	+20.9%	117.0	+20.4%
NET PROFIT (IAS) <sup>1</sup>	37.1	+17.4%	102.0	+21.0%

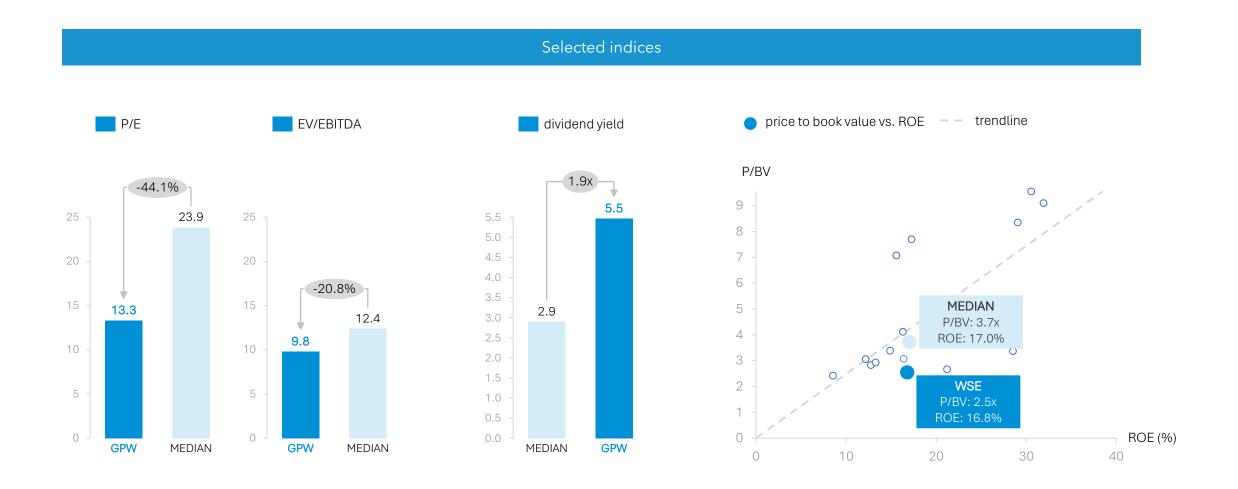
- Deposit management: revenue increased by 16.2% YoY to PLN 25.7 mn, due to higher market capitalization of equities and other securities, as well as the market value of bonds
- Cash market settlements: revenue up by 14.9% YoY to PLN 7.8 mn, driven by higher settlement instructions
- Issuer services: revenue increased by 47.2% YoY to PLN 14.0 mn, due to a higher volume of corporate events for issuers, higher value of operating interest and higher value of securities benefits paid (dividends, interest)
- Clearing activities: revenue increased by 5.8% YoY to PLN 23.6 mn, due to a higher number and value of settled transactions
- Other activities: revenue increased by 16.4% YoY to PLN 6.8 mn, due to the higher number of reported EMIR, transactions lower revenues from the administration of funds from the Guarantee Fund and the Compensation System (lower interest rates).

KDPW Group revenues (operating and financial) in Q3 2025, **not** directly dependent on market conditions and trading volumes:

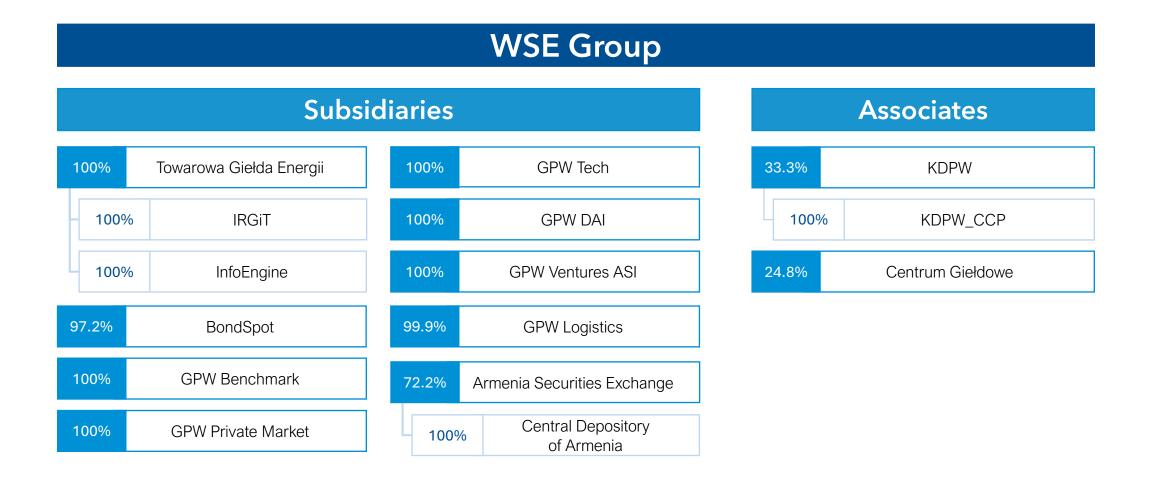
- Issuer services: PLN 14.0 mn
- Revenues from the management and administration of collateral funds: PLN 11.3 mn
- Financial revenues: PLN 9.9 mn
- Other activities excluding Transaction Repository: PLN 3.0 mn

Total revenues not directly dependent on market conditions and trading volumes in Q3 2025: PLN 38.2 mn

# WSE valuation compared to peer group



# **WSE Group structure**



## **IR Calendar**

■ 17 November 2025 Publication of consolidated quarterly report for Q3 2025

20 November 2025
 BM PKO BP / GPW investor conference, New York, US

2-5 December 2025 Wood Winter Wonderland (Wood&Company), Prague, Czech Republic

## **Contact**

WSE Investor Relations

ir@gpw.pl

+48 (22) 537 72 50

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